ບໍລິສັດ ສຸວັນນີ ໂຮມເຊັນເຕີ ມະຫາຊົນ
SOUVANNY HOME CENTER PUBLIC COMPANY
PHONGTONGSAVAT RD., BAN PHONGTONGSAVAT, CHANTHABULY DISTRICT, VTE
OFFICE TEL: (85621) 415645, FAX / TEL: (85621) 262 984, WEBSITE.SOUVANNY.COM

Souvanny Home Center Public Company No. 509./SVN

Vientiane Capital, Date 20 March, 2017

Invitation

To: Shareholders of Souvanny Home Center Public Company

Subject: Invitation to the Annual General Shareholders' Meeting of 2016

- According to the Company's Articles of Association dated on 9 October, 2015
- According to Board of Directors Meeting of SVN No.1/2017 dated on 17 February, 2017

The Company wold like to invite all shareholders to attend in Annual General Shareholders' Meeting of 2017 on 07 April, 2017, 02:00 p.m (registration starts at 01:00 p.m) at Meeting Room of Lao Securities Exchange Building, 8 Floor, Phonthan Neua Village, Saysettha District, Vientiane Capital, Lao PDR. The meeting shall consider agendas as in the attachment.

The Company has announced the date, time, agenda and attachments of Annual General Shareholders' Meeting of 2016 on the websites of the Company (www.souvanny.com) and the Lao Securities Exchange (www.lsx.com.la) and has been announced the closing date of SVN's Shareholder Register Books on 9 March, 2017, which were authorized shareholder lists to intend the Meeting and received the dividend.

We are looking forward for your kind attending this meeting.

Sincere yours,

ບໍລິສັດ ສຸວັນນີ ໂຮມເຊັນເຕີ ມະຫາຊົນ
SOUVANNY HOME CENTER PUBLIC COMPANY

Mr. Ounh Lasoukanh
Chairman of the Board

ບໍລິສັດ ສຸວັນນີ ໂຮມເຊັນເຕີ ມະຫາຊົນ
SOUVANNY HOME CENTER PUBLIC COMPANY
PHONGTONGSAVAT RD , BAN PHONGTONGSAVAT, CHANTHABULY DISTRICT, VTE
OFFICE TEL: (85621) 415645, FAX / TEL: (85621) 262 984 , WEBSITE.SOUVANNY.COM

Invitation for the Annual General Shareholders' Meeting for the year 2016

Friday, 07 April, 2017

Time: 02.00 p.m.

At meeting room, 8th Floor, Lao

Securities Exchange Building,

Phonthan Neua Village,

Saysettha District, Vientiane, Lao P.D.R

Document lists of Invitation for the Annual General Shareholders' Meeting of 2016

1. Invitation for the Annual General Shareholders' Meeting
2. Proxy
3. Name list, meaning and Independent Director's biography
4. Instruction about the documents and evidence to be presented prior to attending the meeting
5. Attachment agenda 1: Report Meeting of Shareholders 2015
6. Attachment agenda 2: The company's financial statement of 2016
7. Attachment agenda 3: The company's business plan of 2017
8. Attachment agenda 6: Brief biography of the director rotation
9. Map of meeting venue

Souvanny Home Center Public Company No. …./SVN

Vientiane Capital, Date 20 March, 2017

To: Shareholders of Souvanny Home Center Public Company

Subject: Invitation to the Anuual General Shareholders' Meeting of 2016

The Company wold like to invite all shareholders to attend in Aannual General shareholders' Meeting of 2016 on 07 April, 2017, 02:00 p.m (registration starts at 01:00 p.m) at Meeting Room of Lao Securities Exchange Building, 8 Floor, Phonthan Neua Village, Saysettha District, Vientiane Capital, Lao PDR which agendas are as follow:

1. **To consider and approve the report Meeting of Shareholders 2015 (attachment agenda 1)**

Objective and Rationale: To shareholders consider and confirm the meeting report is correct according to ordinary general meeting of shareholders in 2016 that it has more details on document of Article 1

Board of Directors' opinion: agreed to convene shareholders should approve the report of the shareholders' meeting of 2015

Required vote: Law on Enterprises stipulates that this agenda must be approved by the votes of more than half of the total votes attending the meeting.

2. **To consider and approve for SVN's operating result of 2016, and the financial statement of 2016 (attachment agenda 2)**

Objective and Rationale: Pursuant on the article 154 of Enterprises Law Edited Version No. 46/NA, date 26 December 2013 concerned "Right and Duties of shareholders' meeting are to approve the operating result and the financial statement of the Company" The operating result and the financial statement of SVN for the year 2016 are in the attachment agenda 2.

Board of Directors' opinion: Agreed to convene to shareholders in order to consider and approve for the operating result of 2016 and the financial statement of 2016 of the Company that has been audited by external auditor.

Required vote: Law on Enterprises stipulates that this agenda must be approved by the votes of more than half of the total votes attending the meeting.

3. **To consider and approve the business plan of the Company for the year 2017 (attachment agenda 3)**

Objective and Rationale: Pursuant on the article 154 of Enterprises Law Edited Version No. 46/NA, date 26 December 2013 concerned "Right and Duties of the shareholders' meeting are to approve the business plan of the Company" The business plan of the Company for the year 2017 are in the attachment agenda 3.

Board of Directors' opinion: Agreed to convene to shareholders in order to consider and approve for the business plan of the Company for the year 2017 that has been approved by the executive committee and the Board of Directors.

Required vote: Law on Enterprises stipulates that this agenda must be approved by the votes of more than half of the total votes attending the meeting.

4. **To consider and approve the dividend payment from the operating result for the year 2016**

Objective and Rationale: Pursuant on the article 155 of Enterprises Law Edited Version No. 46/NA, date 26 December 2013 concerned "The Dividend payment shall be approved by the shareholders' meeting" and the Company's Articles of Association, date 9 October 2015, article 16 "Beside the reserve funds required under the Law on Enterprise article 156, the Company shall reserve fund for 10% of the net profit required by the Company's Articles of Association"

Board of Directors' opinion: According to the operating result, the Company has total net profit of LAK 8,141,487,097 after the deduction of reserve fund required by laws and reserve fund required by the Company's Articles of Association which totally for 20% of the net profit, the remaining amount is LAK 6,513,189,677 The Board of Directors agreed to convene to shareholders in order to consider and approve the dividend payment for 20 LAK per share, and the date of the dividends payment is determined as 03 May 2017.

Required vote: Law on Enterprises stipulates that this agenda must be approved by the votes of more than half of the total votes attending the meeting.

5. **To consider and approve for the appointment of the external auditor for the year 2017 and determinaiton of remuneration**

Objective and Rationale: Pursuant on the article 154 of Enterprises Law Edited Version No. 46/NA, date 26 December 2013 concerned "Rights and Duties of shareholders' meeting are the appointment of the external auditor and the determination of remuneration".

Board of Directors' opinion: The Annual General Shareholders' Meeting should appoint PriceWaterHouseCoopers (Lao) Co., Ltd. ("PwC") to be external auditor for the year 2017 with retaining USD 50,000 per year because PwC has been the auditor of the Company since Initial Public Offering which has experience, thoroughness, faithfulness and professionalism, and the auditing fee (remuneration) is really appropriate with scope of work.

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of more than half of the total votes attending the meeting.

6. **To consider and approve the appointment of directors to replace the retired director**

Objective and Rationale: according to Enterprise law edited version No. 46/NA, dated 26 December 2013, Article 125 defines "directors of the company have two year of agenda maintian postion and can be re-selected" which company's 9 directors of board council have completed their agenda maintian postion and the company has announced to shareholders to present the list to apply for membership of the Board Council for Shareholders' meeting of 2016 dated February 2, 2017 through the website of the Lao Stock Exchange but no one has offered yet.

Board of Directors' opinion: Board directors' meeting No. 1/2017 which was held on 14 February 2017 re-elected 9 directors with the age of two years long

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of more than half of the total votes attending the meeting.

6.1. **To Consider and appoint Mr.Waddana SOUKBANDITH as the director**

Board of Directors' opinion: agreed to re-appoint Mr. waddana SOUKBANDITH to be director with two years of agenda maintian position, the brief biography is displayed in document Agenda 6

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of more than half of the total votes attending the meeting.

6.2. **To Consider and appoint Mr. Phannola SOUKBANDITH as the director**

Board of Directors' opinion: agreed to re-appoint Mr. phannola SOUKBANDITH to be director with two years of agenda maintian position, the brief biography is displayed in document Agenda 6

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of more than half of the total votes attending the meeting.

6.3. **To Consider and appoint Mr. Padith VONGSENA as the director**

Board of Directors' opinion: agreed to re-appoint Mr Padith VONGSENA to be director with two years of agenda maintian position, the brief biography is displayed document Agenda 6. However, in case, Mr.Padith Vongsena is the one who holds more than 50 percent of share at VPS Accounting Service Co,.Ltd, your credit limit Sena is a shareholder of more than 50 percent in the company VPS Accounting Service Co., which is likely to prohibite hime based on Article 7 of the agreement regarding to the excutive council which registered, Ref. No. 0024/LSNEMC, dated on 26 October 2016, unless the shareholders' meeting approves and accepts his qualifications. thus, if shareholders'

meeting approves Mr. Padith VONGSENA to continue his position as director, it must propose to the shareholders' meeting to accept his qualifications

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of more than half of the total votes attending the meeting.

6.4. **To Consider and appoint Mr. Khamkong LIEMPHRACHANH as the director**

Board of Directors' opinion: agreed to re-appoint Mr.Khamkong LIEMPHRACHANH to be director with two years of agenda maintian position, the brief biography is displayed in document Agenda 6.

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of more than half of the total votes attending the meeting.

6.5. **To Consider and appoint Mr. Witoon SURIYAWANAKUL as the director**

Board of Directors' opinion: agreed to re-appoint Mr. Witoon SURIYAWANAKUL to be director with two years of agenda maintian position, the brief biography is displayed in document Agenda 6.

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of more than half of the total votes attending the meeting.

6.6. **To Consider and appoint Mr. Varith CHINTANAVANH as the director**

Board of Directors' opinion: agree to re-appoint Mr. Varith CHINTANAVANH to be director with two years of agenda maintian position, the brief biography is displayed in document Agenda 6.

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of more than half of the total votes attending the meeting.

6.7. **To Consider and appoint to Mr. Kodsada SOUKBANDITH as the director**

Board of Directors' opinion: agreed to re-appoint Mr. Kodsada SOUKBANDITH to be director with two years of agenda maintian position, the brief biography is displayed in document Agenda 6.

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of more than half of the total votes attending the meeting.

6.8. **To Consider and appoint Mrs. Paphatsone SOUKBANDITH as the director**

Board of Directors' opinion: **A**greed to convene to shareholders in order to consider and re-appoint Mrs. Paphatsone SOUKBANDITH SOUKBANDITH to be director with two years of agenda maintian position, the brief biography is displayed in document

Agenda 6.

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of more than half of the total votes attending the meeting.

6.9. **To Consider and appoint Mr. Oun LASOUKAN as the director**

Board of Directors' opinion: **A**greed to convene to shareholders in order to consider and appoint Mr. Oun LASOUKAN to be director with two years of agenda maintian position, the brief biography is displayed in document Agenda 6.

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of more than half of the total votes attending the meeting.

7. **To consider and approve the remuneration to the member of Company's the Board of directors**

Objective and Rationale: Pursuant on the article 145 of Enterprises Law edited Version No. 46/NA, dated 26 December 2013 concerned "Rights and duties of shareholders meeting is to approve annual allowance, meeting fees and /or salaries of the directors of the company"

Board of Directors' opinion: Broad of Directors' Meeting No.1/2017 on 17 February, 2017, meeting resolved to propose to the meeting of shareholders to consider and approve the compensation of directors in the same level, the detail as follows:

1. Remuneration for attending the meeting in each time
   - Chairman of the board 1,500,000 Lak per time ;
   - Deputy Chairman of the board 1,000,000 Lak per time ; and
   - Members of the board 1,000,000 Lak per time.
2. The salaries of members of the Board who are the independent director
   - Chairman of the board 6,000,000 per month/person;
   - Deputy Chairman of the board 5,000,000 per month/person; and
   - Members of the Board 5,000,000 per month/person.

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of more than half of the total votes attending the meeting.

8. **To consider and approve the additional objective of the company**

Objective and Rationale: Pursuant on the article 149 of Enterprises Law Edited Version No. 46/NA, dated 26 December 2013 concerned "issues must be resolved exclusively by the meeting of shareholders is changing the company's rules and establishment agreement," the purpose of the Company is contained in documents mentioned.

Board of Directors' opinion: agreed to approve additional objective of the company following

1. dialy appliances such as kitchen utensils, bedding, etc;
2. Products used for agriculture, including fertilizers, pesticides and plant material, equipment aimed at the agriculture;
3. Bicycle and equipment related to a bicycle;
4. Office equipment; and
5. offerings namely incense, candles, and orther.

or others words based on the Enterprise Registration and Management Department affiliated to Ministry of Industry and Commerce and/or relevant sectors, which allow the company to have the objectives and enable distributing daily life goods.

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of at least 2/3 of the total votes attending the meeting and at least 80% of total paid up capital.

9. **To consider and approve the amendment of the Company's rules and regulations , enterprise registration certificate and business registration documents**

Objective and Rationale: Pursuant on the article 149 of Enterprises Law Edited Version No. 46/NA, date 26 December 2013 concerned " change of the company's regulations is the issues to vote by the meeting of shareholders." So, if shareholder Congress's resolutions agreed to appoint Mr. Varith CHINTANAVANH as director of the company under Agenda 6.6 and agreed to further the objectives of the company in agenda 8 which the directors and objectives of the company are set rules and enterprise registration certificate of the company, shareholders' meeting has to vote to change the details

Board of Directors' opinion: agreed to convene to shareholders'meeing to approve amendment of the company's regulations and registration documents regarding to appointing Mr. Varith CHINTANAVANH as director in Agenda 6.6 and agreed to furthur objective of the company in agenda 8.

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of at least 2/3 of the total votes attending the meeting and at least 80% of total paid up capital.

10. **Others (if applicable)**

There is no other opinion from Independent Directors regarding to agendas and Board of Directors' opinion as above, for the Annual General Shareholders Meeting for the year 2016, The Company would invite LSCO, LSX, the external auditor and also appoint the voting committee and evaluation team of shareholders'meeting organization as witness and examiner to be accurate and transparent which compise with the Company's regulations and related laws of Lao PDR.

Please attending the meeting as the date, time and place as specified,

Sincerely yours,

Mr. Ounh Lasoukanh
Chairman of the Board

Remark:

1. All shareholders shall obtain the invitation letter and attachments starting from 1 April 2016, at Lao Securities Exchange Building, 4th Floor, Settlement and Depository Department, T4 Road, Phonthan Neua Village, Saysettha District, Vientiane Capital, Tel: (856-21) 454 361-4, Fax: (856-21) 454 361-4 or directly contact Mr. Souphone Phongsingbountham Tel: (865-20) 5819 5968, Line ID: @ust8320q.

2. For the shareholders who wish to attend the Meeting yourselves, please present the identification card or passports (for foreign shareholders) on the meeting date to identify yourselves for attending the Meeting.

3. If the shareholder wishes to appoint a proxy to attend the Meeting and cast votes on your behalf, please complete the information and sign the Proxy form attached hereto. The proxy who will attend the Meeting must present the identification card or passports (for foreign shareholders) on the meeting date, please see the attachment about the documents and evidences to identified yourself for attending, registering, and voting in the Meeting.

4. If any shareholder wishes to appoint an independent director of the Company to attend and cast votes on your behalf, please complete the information and sign the Proxy Form and put a mark (□) in front of the name of an independent director as provided in the Proxy Form to be proxy, and please submit the Proxy Form, including supporting documents to Ms. Arpon Tunjumras at Lao Premier International Law Office, 7th Floor, Lao Securities Exchange Building, T4 Road, Phonthan Neua, Saysettha District, Vientiane Lao PDR, Tel: (856-21) 265471 and please deliver to the Company before 20 April, 2016, please see the attachment about the documents and evidences to identify yourselves for attending, registering, and voting in the Meeting; and

5. If you have any queries or questions in relation to the proxy and the invitation letter, you may contact Ms. Nawika Chanroenkitchatorn and Ms. Arpon Tunjumras Tel: (856-21) 265471.

ບໍລິສັດ ສຸວັນນີ ໂຮມເຊັນເຕີ ມະຫາຊົນ
SOUVANNY HOME CENTER PUBLIC COMPANY
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OFFICE TEL: (85621) 415645, FAX / TEL: (85621) 262 984 , WEBSITE.SOUVANNY.COM

ໃບມອບສັນທະ

PROXY

ຂຽນທີ .....
Written at

ວັນທີ ..... ເດືອນ ..... ປີ .....
Date month year

(1) ຂ້າພະເຈົ້າ ..... ສັນຊາດ ..... ວັນທີ ເດືອນ ແລະ ປີເກີດ .....
I/We Nationality date, month and year of birth

ບັດປະຈຳຕົວເລກທີ ..... ຫຼື ໜັງສືຜ່ານແດນ ເລກທີ ..... ຢູ່ເຮືອນເລກທີ .....
ID card number or ID Passport Reside at

ບ້ານ ..... ຖະໜົນ ..... ເມືອງ .....
Village Road District

ແຂວງ ..... ປະເທດ .....;
Province Nation

(2) ເປັນຜູ້ຖືຮຸ້ນຂອງ ບໍລິສັດ ສຸວັນນີ ໂຮມເຊັນເຕີ ມະຫາຊົນ
Being a shareholder of Souvanny Home Center Public Company.

ໂດຍຖືຮຸ້ນສາມັນຈຳນວນລວມທັງໝົດ ..... ຮຸ້ນ ເຊິ່ງເທົ່າກັບຈຳນວນທີ່ຈະລົງຄະແນນສຽງໄດ້;
Holding the ordinary shares in the total amount of share, which are equivalent to the same number

(3) ຂໍມອບໝາຍໃຫ້ (ກະລຸນາໃສ່ເຄື່ອງໝາຍ ✓ ລົງໃນຊ່ອງຜູ້ຮັບມອບສິດພຽງທ່ານໃດທ່ານໜຶ່ງ)
Hereby appoint (tick ✓ in the box)

☐ (3.1) ທ່ານ/ທ່ານ ນາງ ..... ອາຍຸ ..... ປີ, ບັດປະຈຳຕົວເລກທີ .....
Mr./Ms. Age year, ID card

ຫຼື ໜັງສືຜ່ານແດນ ເລກທີ ....., ຢູ່ ເຮືອນເລກທີ ..... ຖະໜົນ .....
Or ID passport resides at Road

ບ້ານ ..... ເມືອງ ..... ແຂວງ ..... ລະຫັດໄປສະນີ .....,
Village District Province Postal Code

ປະເທດ ..... ຫຼື
Nation or

☐ (3.2) ທ່ານ ອຸ່ນ ຫຼ້າສຸກັນ ອາຍຸ 65 ປີ, ບັດປະຈຳຕົວເລກທີ A1-0010124
Mr. Ounh LASOUKANH age 65 years, ID card A1-0010124

ຫຼື ໜັງສືຜ່ານແດນ ເລກທີ -, ຢູ່ ເຮືອນເລກທີ - ຖະໜົນ -
Or ID passport ....., Resides at .....Road.....

ບ້ານ ໂພນປາເປົ້າ ເມືອງ ສີສັດຕະນາກ ແຂວງ ນະຄອນຫຼວງວຽງຈັນ ລະຫັດໄປສະນີ -
Village Phonpapao District Sisattanak Province Vientiane Capital Postal Code

ປະເທດ ສປປ ລາວ ຫຼື
Nation LAO PDR or

☐ (3.3) ທ່ານ ປະດິດ ວົງເສນາ ອາຍຸ 53 ປີ, ບັດປະຈຳຕົວເລກທີ 01-00436939
Mr. Padith VONGSENA age 53 years , ID card 01-00436939

ຫຼື ໜັງສືຜ່ານແດນ ເລກທີ -, ຢູ່ ເຮືອນເລກທີ - ຖະໜົນ -
Or ID passport .....Resides at .....Road .....

ບ້ານ ດອນຕົ້ວ ເມືອງ ໄຊທານີ ແຂວງ ນະຄອນຫຼວງວຽງຈັນ ລະຫັດໄປສະນີ -,
Village Dontiew District Xaythany Province Vientiane Capital Postal Code .....

ປະເທດ ສປປ ລາວ ຫຼື
Nation LAO PDR or
☐ (3.4) ທ່ານ ຄຳກົງ ລ່ຽມພຣະຈັນ ອາຍຸ 68 ປີ, ບັດປະຈຳຕົວເລກທີ A1-0004455
Mr. Khamkong LIEMPHRACHANH age 68 years, ID Card A1-0004455
ຫຼື ໜັງສືຜ່ານແດນ ເລກທີ -, ຢູ່ ເຮືອນເລກທີ - ຖະໜົນ -
Or ID passport ....., Resides .....Road .....
ບ້ານ ໜອງດ້ວງເໜືອ ເມືອງ ສີໂຄດຕະບອງ ແຂວງ ນະຄອນຫຼວງວຽງຈັນ
Village Nongduang District Sikodtabong Province Vientiane Capital
ລະຫັດໄປສະນີ -, ປະເທດ ສປປ ລາວ.
Postal Code ....., Nation LAO PDR
ຄົນໃດຄົນໜຶ່ງພຽງຄົນດຽວ ເປັນຜູ້ຕາງໜ້າຂອງຂ້າພະເຈົ້າ ເພື່ອເຂົ້າຮ່ວມປະຊຸມ ແລະ ລົງຄະແນນສຽງແທນຂ້າພະເຈົ້າໃນກອງປະຊຸມສາມັນຜູ້ຖືຮຸ້ນປະຈຳປີ 2016 ໃນວັນທີ 07 ເມສາ 2017 ເວລາ 14.00 ໂມງ

Any one of them to be my/our proxy to attend and vote on my/our behalf at the Annual General Meeting for the year 2016 to be on 07 April 2017 at 14:00,
ສະຖານທີ່ ຫ້ອງປະຊຸມໃຫຍ່ ຊັ້ນ 8 ອາຄານຕະຫຼາດຫຼັກຊັບລາວ, ບ້ານ ໂພນທັນເໜືອ, ເມືອງ ໄຊເສດຖາ, ນະຄອນຫຼວງວຽງຈັນ, ສປປ ລາວ ຫຼື ມື້ທີ່ໄດ້ເລື່ອນໄປໃນວັນ, ເວລາ ແລະ ສະຖານທີ່ອື່ນດ້ວຍ

At meeting room, 8th floor, Lao Securities Exchange Building, T4 Road, Phonethan Nuea Village, Saysettha District, Vientiane Capital or any adjournment at any date, time and place thereof.

(4) ຂ້າພະເຈົ້າຂໍມອບໝາຍໃຫ້ຜູ່ຕ່າງໜ້າລົງຄະແນນສຽງແທນຂ້າພະເຈົ້າໃນກອງປະຊຸມດັ່ງນີ້:

I/We hereby authorize the proxy to vote on my/our behalf at this meeting as follows:

☐ ໃຫ້ຜູ່ຕາງໜ້າມີສິດພິຈາລະນາ ແລະ ລົງມະຕິແທນຂ້າພະເຈົ້າໄດ້ທຸກປະການຕາມທີ່ເຫັນສົມຄວນ;

To grant my/our proxy to consider and vote on my/our behalf as he/she may deem appropriate in all respects;

☐ ໃຫ້ຜູ້ຕາງໜ້າລົງຄະແນນສຽງຕາມຄວາມຕ້ອງການຂອງຂ້າພະເຈົ້າ ແລະ ມີສິດພິຈາລະນາ ແລະ ລົງມະຕິແທນຂ້າພະເຈົ້າໃນບາງວາລະ;

To grant my/our proxy to votes as per my/our intention and consider and vote on my/our behalf in some agendas as he/she may deem appropriate in all respects;

☐ ໃຫ້ຜູ່ຕາງໜ້າລົງຄະແນນສຽງຕາມຄວາມຕ້ອງການຂອງຂ້າພະເຈົ້າ.

To grant my/our proxy to vote as per my/our intention.

ຂ້າພະເຈົ້າຂໍມອບໝາຍໃຫ້ຜູ່ຕາງໜ້າລົງຄະແນນສຽງແທນຂ້າພະເຈົ້າໃນກອງປະຊຸມ ດັ່ງນີ້:

ວາລະທີ 1: ພິຈາລະນາ ແລະ ຮັບຮອງບົດລາຍງານກອງປະຊຸມສາມັນຜູ່ຖືຮຸ້ນ ປະຈຳປີ 2015;

Agenda . 1 To consider and approve the report Meeting of Shareholders 2015

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

ວາລະທີ 2: ພິຈາລະນາ ແລະ ຮັບຮອງບົດລາຍງານຜົນການດຳເນີນທຸລະກິດຂອງບໍລິສັດປະຈຳປີ 2016 ແລະ ບົດລາຍງານການເງິນ ຂອງບໍລິສັດ ປະຈຳປີ 2016;

Agenda No. 2 To consider and approve the report of the business results of the company in 2016 and the financial report For 2016;

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

ວາລະທີ 3: ພິຈາລະນາ ແລະ ຮັບຮອງແຜນການດຳເນີນທຸລະກິດຂອງບໍລິສັດປະຈຳປີ 2017;

Agenda No. 3 To consider and approve the business plan of the company for 2017;

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

ວາລະທີ 4: ພິຈາລະນາ ແລະ ອະນຸມັດການຈ່າຍເງິນປັນຜົນຈາກຜົນການດຳເນີນທຸລະກິດ ປີ 2016;

Agenda No. 4 To consider and approve the payment of dividends from the business operation in 2016;

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

ວາລະທີ 5: ພິຈາລະນາ ແລະ ອະນຸມັດການແຕ່ງຕັ້ງຜູ້ກວດສອບບັນຊີພາຍນອກ ແລະ ການກຳນົດຄ່າຈ້າງຂອງຜູ້ກວດສອບບັນຊີພາຍນອກ ປີ 2017;

Agenda No. 5 To consider and approve the appointment of an external auditor and determine the wages of the external auditor for 2017;

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

ວາລະທີ 6: ພິຈາລະນາ ແລະ ແຕ່ງຕັ້ງຜູ້ອຳນວຍການແທນຜູ້ອຳນວຍການທີ່ຄົບວາລະ;

Agenda No. 6 To consider and appoint the directors to replace whose tenure is terminated;

6.1 ພິຈາລະນາການແຕ່ງຕັ້ງ ທ່ານ ວັດດານາ ສຸຄະບັນດິດ ເປັນຜູ້ອຳນວຍການຂອງບໍລິສັດ

6.1 To consider the appointment of Mr. Waddana SOUKBANDITH as the Director of the company.

□ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

6.2 ພິຈາລະນາການແຕ່ງຕັ້ງ ທ່ານ ພັນໂນລາ ສຸຄະບັນດິດ ເປັນຜູ່ອຳນວຍການຂອງບໍລິສັດ

6.2 To consider the appointment of Mr. Phannola SOUKBANDITH as the Director of the company.

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

6.3 ພິຈາລະນາການແຕ່ງຕັ້ງ ທ່ານ ປະດິດ ວົງເສນາ ເປັນຜູ່ອຳນວຍການຂອງບໍລິສັດ

6.3 To consider the appointment of Mr. Padith VONGSENA as the Director of the company.

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

6.4 ພິຈາລະນາການແຕ່ງຕັ້ງ ທ່ານ ຄຳກົງ ລ່ຽມພຣະຈັນ ເປັນຜູ່ອຳນວຍການຂອງບໍລິສັດ

6.4 To consider the appointment of Mr. Khamkong LIEMPHRACHANH as the Director of the company.

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

6.5 ພິຈາລະນາການແຕ່ງຕັ້ງ ທ່ານ ວິທູນ ສຸຣິຍະວະນາກຸນ ເປັນຜູ່ອຳນວຍການຂອງບໍລິສັດ

6.5 To consider the appointment of Mr. witoon SURIYAWANAKUL as the Director of the company.

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

6.6 ພິຈາລະນາການແຕ່ງຕັ້ງ ທ່ານ ວະຣິດ ຈິນຕະນາວັນ ເປັນຜູ່ອຳນວຍການຂອງບໍລິສັດ

6.6 To consider the appointment of Mr. Varith CHINTANAVANH as the Director of the company.

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

6.7 ພິຈາລະນາການແຕ່ງຕັ້ງ ທ່ານ ກົດສະດາ ສຸຄະບັນດິດ ເປັນຜູ່ອຳນວຍການຂອງບໍລິສັດ

6.7 To consider the appointment of Mr. Kodsada SOUKBANDITH as the Director of the company

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

6.8 ພິຈາລະນາການແຕ່ງຕັ້ງ ທ່ານ ນາງ ປະພັດສອນ ສຸຄະບັນດິດ ເປັນຜູ່ອຳນວຍການຂອງບໍລິສັດ

6.8 To consider the appointment of Mrs. Paphatsone SOUKBANDITH as the Director of the company.

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

6.9 ພິຈາລະນາການແຕ່ງຕັ້ງ ທ່ານ ອຸ່ນ ຫຼ້າສຸກັນ ເປັນຜູ່ອຳນວຍການຂອງບໍລິສັດ

6.9 To consider the appointment of Mr. Oun LASOUKAN as the Director of the company.

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

ວາລະທີ 7: ພິຈາລະນາ ແລະ ອະນຸມັດຄ່າຕອບແທນຂອງສະມາຊິກສະພາບໍລິຫານຂອງບໍລິສັດ

Agenda No. 7 To consider and approve the remuneration package of the Executive Council Members of the company;

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

ວາລະທີ 8: ພິຈາລະນາ ແລະ ອະນຸມັດໃຫ້ເພີ່ມວັດຖຸປະສົງຂອງບໍລິສັດ;

Agenda No. 8 To consider and approve more objectives of the company;

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

ວາລະທີ 9: ພິຈາລະນາ ແລະ ສະເໜີໃຫ້ມີການແກ້ໄຂໃບທະບຽນວິສາຫະກິດ, ກົດລະບຽບຂອງບໍລິສັດ ແລະ ເອກະສານທາງດ້ານທະບຽນຂອງ ບໍລິສັດ ກ່ຽວກັບຜູ່ອຳນວຍການ ແລະ ວັດຖຸປະສົງຂອງບໍລິສັດ; ແລະ

Agenda No. 9 To consider and propose the modification of the enterprise registration certificate, company rules and regulations and registration documents of the company regarding the directors and objectives of the company; and

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

Approve Disapprove

(5) ການລົງຄະແນນສຽງຂອງຜູ່ຕາງໜ້າໃນວາລະປະຊຸມໃດທີ່ບໍ່ເປັນໄປຕາມທີ່ລະບຸໄວ້ໃນໃບມອບສັນທະສະບັບນີ້ ໃຫ້ຖືວ່າການລົງຄະແນນສຽງນັ້ນ ບໍ່ຖືກຕ້ອງ ແລະ ບໍ່ແມ່ນການລົງຄະແນນສຽງຂອງຂ້າພະເຈົ້າ ໃນຖານະຜູ່ຖືຮຸ້ນ.

Voting of the proxy in any agenda that is not as specified in this Proxy shall be considered as invalid and shall not be my/our voting as a shareholder.

(6) ໃນກໍລະນີທີ່ຂ້າພະເຈົ້າ ບໍ່ໄດ້ລະບຸອັດຖຸປະສົງໃນການລົງຄະແນນສຽງ ໃນເວລາປະຊຸມໃດໄວ້ ຫຼື ລະບຸໄວ້ບໍ່ຈະແຈ້ງໃຫ້ຖືວ່າເຫັນດີ.

In case I/we have not specified my/our voting intention in any agenda or not clearly specified, it shall be deemed approved.

(7) ການກະທຳໃດ ທີ່ຜູ້ຕາງໜ້າໄດ້ກະທຳໄປໃນກອງປະຊຸມ, ເວັ້ນແຕ່ກໍລະນີທີ່ຜູ້ຕາງໜ້າບໍ່ລົງຄະແນນສຽງຕາມທີ່ຂ້າພະເຈົ້າລະບຸໃນໃບມອບສັນທະສະບັບ ນີ້, ໃຫ້ຖືວ່າຂ້າພະເຈົ້າໄດ້ກະທຳດ້ວຍຕົນເອງທຸກປະການ.

Any business carried out by the proxy at the said meeting, except in case that the proxy does not vote according to my/our intention (s) specified in the Proxy, shall be deemed as having been carried out by myself/ourselves in all respects.

ລົງລາຍເຊັນ / Signed..... ຜູ້ມອບສິດ/Grantor

(.....)

ລົງລາຍເຊັນ / Signed..... ຮັບມອບສິດ/ Proxy

(.....)

ລົງລາຍເຊັນ ..... ພະຍານ/ witness

(.....)

ລົງລາຍເຊັນ ..... ພະຍານ/ witness

(.....)

ໝາຍເຫດ

Remark

1. ຜູ້ຖືຮຸ້ນທີ່ມອບໝາຍຈະຕ້ອງມອບໝາຍໃຫ້ຜູ້ຕາງໜ້າພຽງຜູ້ດຽວເປັນຜູ້ເຂົ້າຮ່ວມປະຊຸມ ແລະ ລົງຄະແນນສຽງ, ແລະ ບໍ່ສາມາດແບ່ງແຍກຈຳນວນຮຸ້ນໃຫ້ຜູ້ຕາງໜ້າຫຼາຍຄົນເພື່ອແຍກການລົງຄະແນນສຽງໄດ້.

   The shareholder appointing the proxy must authorize only one proxy to attend and vote at the meeting and may not split the number of shares to several proxies for splitting votes.

2. ກົດໝາຍວ່າດ້ວຍທະບຽນສານ (ສະບັບປັບປຸງ) ເລກທີ 11/ສພຊ, ລົງວັນທີ 26 ພະຈິກ 2009, ກຳນົດວ່າ ເພື່ອເປັນການຮັບປະກັນຄວາມຜູກພັນ ຂອງຜູ້ມອບໝາຍ ແລະ ຜູ້ຕາງໜ້າທາງດ້ານກົດໝາຍ, ດັ່ງນັ້ນໃບມອບສັນທະສະບັບນີ້ຈະຕ້ອງໄດ້ນຳໄປຈົດທະບຽນສານນຳສຳນັກງານທະບຽນສານ, ກະຊວງ ຍຸຕິທຳ ໃນນີ້ບໍລິສັດຈະບໍ່ຮັບຜິດຊອບໃດໆ ໃນກໍລະນີທີ່ໃບມອບສັນທະສະບັບນີ້ທີ່ຍື່ນຕໍ່ບໍລິສັດບໍ່ໄດ້ຈົດທະບຽນສານ.

   Pursuant to the Law on Notary (Amended) No. 11/NA, dated 26 November 2009, in order for the appointment by the shareholder to the proxy to have legal effect, this Proxy must be notarized with the court. In this regard, the Company will not take any responsibility in the case where the Proxy submitted to the Company has not been registered with the Notary Office, Ministry of Justice.

Name lists, Meaning, and CV of independent directors in order to give the right to shareholders

According to Securities Law No.21/ NA, December 10, 2012 and Securities Issuance No.108/LSCO, June 27, 2015 of Lao Securities Commission Office determining that the listed company shall have independent directors for at least one-third in the Board of Directors, which nominated and entitled by shareholders' meeting, that have no conflict of interest and able to independently give suggestion. In the case of Souvanny Home Center Public Company, there are 3 independent directors from Board of Directors for 9 persons, which the details are as follow;

1. Mr.Ounh Lasoukanh — Chairman/ Chairman of Audit Committee/ Independent Director
2. Mr.Khamkong Liemphrachanh — Director/ Audit committee/ Independent Director
3. Mr.Padith Vongsena — Director/ Audit committee/ Independent Director

CV of Independent Directors follows by documents as below:



Name – Surname	Mr. Ounh Lasoukanh
Age	65 years
Nationality	Lao
Highest Education	Bachelor of Labor Economics, Hanoi University of Trade Unions, Vietnam

Work Experiences

- Head of the Office of the Supreme People's Prosecutor;
- Assistant Head of National Land Management Authority;
- Deputy Minister of Natural Resources and Environment

Positions

Chairman, Chairman of Audit Committee, Independent Director of Souvanny Home Center Public Company

Appointment Date

21 September 2015

Relationship

Holding share of SVN: - None -

Being the director in competitive business or related with construction materials business - None-

Relation with board of directors/Largest shareholder/Executive committee of the Company – None-

Executive committee of the Company: -None-

Business relation such as: materials, products purchasing, Loan: -None-

Meeting Attendance

Year 2015	– Board of Directors' meeting	1/1 Time
	- Audit Committee's meeting	1/1 Time
Year 2016	- Board of Directors' meeting	2/2 Time
Year 2017	- Board of Directors' meeting	1/1 Time



Name - Surname	Mr.Padith Vongsena
Age	53 years
Nationality	Lao
Highest Education	Master of Accounting, Auditing, and Economic Research, Engineering Institute of the Union of Soviet Socialist Republics

Training

-Certified Public Accountant (CPA) organized by Federation of Accounting cooperate with Ministry of Finance.

- Transforming to other Agriculture organized by World Bank and Lao Government.

- Computer usability organized by Asian Institute of Technology.

Work Experiences

- Yearly closing audit to the other private companies.

- Management or accounting consultant.

- Create manuals and training.

- Education such as being a special instructor of the college.

Positions

- Director, Audit Committee, Independent Director of Souvanny Home Center Public Company

Appointment Date

21 September 2015

Relationship

Holding share of SVN: - None -

Being the director in competitive business or related with construction materials business - None-

Relation with board of directors/Largest shareholder/Executive committee of the Company – None-

Executive committee of the Company: -None-

Business relation such as: materials, products purchasing, Loan: - None-

Meeting Attendance

Year 2015 – Board of Directors' meeting 1/1 Time

- Audit Committee's meeting 1/1 Time

Year 2016 - Board of Directors' meeting 2/2 Time

Year 2017 - Board of Directors' meeting 1/1 Time



Name – Surname Mr.Khamkong Liemphrachanh
Age 68 years

Nationality Lao

Highest Education - Master of Law, National Institute of Law and Management, Vientiane Capital

- Master of Laws, Azerbaijan University, the Union of Soviet Socialist Republics

Work Experiences - Lawyer at Allen & Gledhill (Laos) Co., Ltd.

- Member of the Secretaries of World Trade Organization

Positions -Director, Audit Committee, Independent Director of Souvanny Home Center Public Company

Appointment Date 21 September 2015

Relationship **Holding share of SVN:** - None -

Being the director in competitive business or related with construction materials business - None-

Relation with board of directors/Largest shareholder/Executive committee of the Company – None-

Executive committee of the Company: -None-

Business relation such as: materials, products purchasing, Loan: - None-

Meeting Attendance

Year 2015 –	Board of Directors' meeting	1/1 Time
	- Audit Committee's meeting	1/1 Time
Year 2016 -	Board of Directors' meeting	2/2 Time
Year 2017 -	Board of Directors' meeting	1/1 Time

Documents and Evidence required being Presented Prior to Attending the Meeting, Proxy, Registration and Voting at the Shareholders' Meeting

For your convenience for the registration process to attend the Annual General Shareholders' Meeting for the year 2016 of Souvanny Home Center Public Company, the shareholders or proxies who will attend the Meeting shall bring the invitation to the Meeting, registration form and proxy form for the registration. **The company reserve the rights to allow only the Shareholders or the proxies who have proper and complete documents to attend the Meeting.**

(Valid) documents and Evidence required to be presented by the shareholders or proxies to attending the Meeting

(1.) Shareholders who are natural Persons

(1.1) Shareholders attending the Meeting themselves shall present valid documents issued by governmental authorities, e.g. the identification card or passport (for foreign shareholders), including the evidence of name or last name change (if any).

(1.2) Shareholders appointing a proxy to attend the Meeting. A proxy shall present the documents as follows:

- A proxy form as attached to the invitation to the Meeting, which has been duly completed and signed by the shareholders and proxy.
- A copy of valid document of the shareholder issued by governmental authorities as specified on Item 1.1.1 which has been certified true and correct by the shareholders
- Valid document of the proxy issued by governmental authorities e.g. the identification card or passport (for foreign proxy), the evidence of name or last name change (if any)

(2.) Shareholders who are juristic persons

(2.1) Representatives of shareholders (authorized directors) attending the meeting themselves, shall present the documents as follows:

- Valid Documents of the representatives of the shareholders (authorized directors) issued by governmental authorities, e.g. the identification card or passport (for foreign representatives of the shareholder (authorized director), including the evidence of the name or last name (if any)
- Copies of Foreign Investment License (if any), the Enterprise Registration Certification (Affidavit), the Article of Association and the Tax certificate (of the last year) of the shareholder specifying that the representatives of the juristic person attending the Meeting are duly authorized to represent the shareholder, which have been certified true and correct by the representatives of the shareholder (authorized director)

(2.2) Shareholders appoint a proxy to attend the Meeting. A proxy shall provide the documents as follows:

- A proxy form as attached to the invitation to the Meeting which has been duly complete and signed by the shareholder and the proxy (authorized directors)
- Copies of Foreign Investment License (if any), the Enterprise Registration Certification (Affidavit), the Article of Association and the Tax certificate (of the last year) of the shareholder specifying that the representatives of the juristic person are duly authorized to represent the shareholders, which have been certified true and correct by the representatives of the shareholder (authorized directors)
- Copies of Valid documents of the representatives of shareholder (authorized directors) issued by governmental authorities, which have been certified true and correct by the representatives of the shareholder (authorized directors)
- Valid document of the proxy issued by governmental authorities that not expire, e.g. the identification card or passport (for foreign proxy, including the evidence of the name or last name (if any)

Remarks: In case of the Shareholders are foreigners, please follow the instructions Item (1.) or (2.), as the case may be. If the documents are in other language beside Lao or English, the translation are required into Lao or English, and shall be certified by person or by the representatives (authorized directors) of such foreign juristic persons.

Proxy

Shareholders who are unable to attend the Meeting themselves, may appoint a proxy to attend the meeting on the shareholders' behalf by proceeding as follows:

(1.) Appoint any person or one of the directors of Company to attend and vote the Meeting on the shareholders' behalf by specifying the name and details the proxy or marking (✓) in the ☐ in front of the name of one of the directors as provided in the proxy form to be the proxy to attend the Meeting.

(2.) Return the duly complete proxy form to Ms. Arpon Tunjumras at Lao Premier International Law Office, 7th Floor, Lao Securities Exchange Building, T4 Road, Phonthan Neua, Saysettha District, Vientiane Lao PDR, Tel: +856-21 265471 and please deliver to the Company before 20 April, 2016 or at least an hour before the Meeting starts for verification of documents.

In this regard, shareholders may not split shares to appoint several proxies to split votes in the Meeting. Each of the shall authorize the proxy to cast the votes equaling to the same number of shares held by such shareholder, and shall not appoint only parts of the shares held by such shareholders.

Registration

The Company will start the registration process from 1:00 p.m. for attending the Annual General Shareholders' Meeting for the year 2015 of Souvanny Home Center Public Company at the meeting room 8th floor of Lao Securities Exchange, Phonthan Village Saysettha District, Vientiane Capital Lao PDR.

(1.) In case of the shareholders attending the Meeting themselves

(1.1.) Contact the registration point and present the valid documents to identify themselves in order to attending the Meeting; and

(1.2.) Collect the documents from the registration and ballots for every agenda which requires votes.

(2.) In case of the shareholders appointing the Proxy to attend the Meeting

(2.1.) Contact the documents verification point and present the valid documents to identify themselves in order to attending the Meeting; and

(2.2.) Contact the registration point and present the documents according to the (2.1) which were verified by the staffs.

(2.3.) Collect the documents from the registration and ballots for every agenda which requires votes. (Except for the case of proxy in which the voting has been clearly specified in the proxy form)

Voting and Vote Counting Result

(1.) Voting:

- One share is entilted to one vote. Shareholders shall only cast the votes equaling to the same nember of shares held
- In casting votes in each agenda, the chirman will ask if anyone disapproves in oder to save time of the shareholders and proxies as a whole.

  If the shareholders and the proxies whoe disapprove shall put a mark (✓) in the ☐ disapprove box and sign the ballots and raise their hands to diliver the ballots to the company's staff members for vote counting at the time, the shareholders and the proxies who do not raise their ballots cosidered as approval in the Meeting

  If no any shareholder raise the ballot considered as approval the Meeting, Except for the shareholders and proxies submit their disapproval the Company will record disapproval voting

- In case of proxy in which the voting has been clearly specified in the proxy form, the company will record such votes atthe time of the registration

(2.) Vote Counting Result:

- In case of proxy in which the voting has been clearly specified in the proxy form, the company will record such votes atthe time of the registration
- The chairman will announces the voting result in each agenda to the meeting after the voting process in each agenda finished by seperate the amount and percentage of the approval votes and the disapproval votes from the total votes. In case of the shareholders submit the disapproval ballots after the Chairman has announced the voting result of each Agenda to the Meeting, the Company will disregard such disapproval votes.

Attachment agenda 1: Report Meeting of Shareholders 2015

Attachment agenda 2: The company 's financial statement of 2016

Souvanny Home Center Public Company
Statement of financial position
As at 31 December 2016

	Notes	31 December 2016 LAK	31 December 2015 LAK
Assets			
Current assets			
Cash and cash equivalents	5	26,762,714,091	96,575,616,427
Trade and other receivables, net	6	18,182,486,807	28,794,539,438
Inventories, net	7	109,128,048,651	73,244,828,356
Other current assets	8	5,108,127,818	3,070,175,100
Total current assets		159,181,377,367	201,685,159,321
Non-current assets			
Property, plant and equipment, net	9	376,208,692,652	320,523,942,056
Intangible assets, net	10	514,579,909	-
Total non-current assets		376,723,272,561	320,523,942,056
Total assets		535,904,649,928	522,209,101,377

Waddana Soukbandith
Chief Executive Officer
Date:

Phannola Soukbandith
Chief Financial Officer
Date:

Statement of financial position
As at 31 December 2016

	Notes	31 December 2016 LAK	31 December 2015 LAK
Liabilities and shareholders' equity			
Current liabilities			
Bank overdraft		39,757,131	-
Trade and other accounts payable, net	12	36,384,747,898	26,105,097,350
Current portion of long-term borrowings from financial institutions	11	2,607,650,479	252,957,748
Profit tax payable	13	333,739,602	4,171,949,502
Other current liabilities	14	25,029,383,124	25,729,291,057
Total current liabilities		64,395,278,234	56,259,295,657
Non Current liabilities			
Long-term borrowings from financial institutions	11	849,235,813	885,352,182
Total non current liabilities		849,235,813	885,352,182
Total liabilities		65,244,514,047	57,144,647,839
Shareholders' equity			
Share capital			
Authorised share capital			
Ordinary shares 165 million shares at par value of LAK 2,000 (2015 : 165 million shares at par value of LAK 2,000)	15	330,000,000,000	330,000,000,000
Issued and paid-up share capital			
Ordinary shares 165 million shares at par value of LAK 2,000 (2015 : 165 million shares at par value of LAK 2,000)	15	330,000,000,000	330,000,000,000
Premium on share capital	15	24,735,724,722	24,735,724,722
Retained earnings			
Appropriated - legal reserve	16	2,906,968,288	2,092,819,578
Appropriated - Other reserve	16	2,656,968,288	1,842,819,578
Unappropriated		150,388,294,678	151,300,105,001
Translation adjustments	2.2	(40,027,820,095)	(44,907,015,341)
Total shareholders' equity		470,660,135,881	465,064,453,538
Total liabilities and shareholders' equity		535,904,649,928	522,209,101,377

Waddana Soukbandith
Chief Executive Officer
Date:

Phannola Soukbandith
Chief Financial Officer
Date:

Souvanny Home Center Public Company
Statement of income

For the year ended 31 December 2016

	Notes	31 December 2016 LAK	31 December 2015 LAK
Revenue from sales		273,050,292,557	326,134,856,381
Revenue from services		973,209,424	1,221,179,639
Cost of sales	17	(240,415,013,104)	(290,408,093,019)
Cost of services	17	(408,747,958)	(522,807,722)
Gross profit		33,199,740,919	36,425,135,279
Other income		2,663,991,550	1,718,074,429
Selling expenses	17	(1,461,789,440)	(2,239,538,291)
Administrative expenses	17	(25,184,033,914)	(22,591,140,043)
Gain on foreign exchange		820,086,197	9,761,999,040
Profit before income tax expense		10,037,995,312	23,074,530,414
Profit tax expense	18	(1,896,508,215)	(4,646,334,632)
Net profit for the year		8,141,487,097	18,428,195,782
Earnings per share			
Basic earnings per share	19	49	365

Waddana Soukbandith
Chief Executive Officer
Date:

Phannola Soukbandith
Chief Financial Officer
Date:

Souvanny Home Center Public Company
Statement of changes in shareholder's equity
For the year ended 31 December 2016

	Note	Issued and paid-up ordinary shares	Premium on share capital	Legal reserve	Other reserve	Unappropriated retained earnings	Translation adjustments	Total
		LAK	LAK	LAK	LAK	LAK	LAK	LAK
Opening balance 1 January 2015		500,000,000	-	250,000,000	-	136,557,548,375	(225,706,519)	137,081,841,856
Proceeds from shares issued		329,500,000,000	-	-	-	-	-	329,500,000,000
Premium on share capital		-	24,735,724,722	-	-	-	-	24,735,724,722
Legal reserve		-	-	1,842,819,578	-	(1,842,819,578)	-	-
Other reserve		-	-	-	1,842,819,578	(1,842,819,578)	-	-
Net profit for the year		-	-	-	-	18,428,195,782	-	18,428,195,782
Translation adjustments		-	-	-	-	-	(44,681,308,822)	(44,681,308,822)
Ending balance 31 December 2015		330,000,000,000	24,735,724,722	2,092,819,578	1,842,819,578	151,300,105,001	(44,907,015,341)	465,064,453,538
Opening balance 1 January 2016		330,000,000,000	24,735,724,722	2,092,819,578	1,842,819,578	151,300,105,001	(44,907,015,341)	465,064,453,538
Legal reserve	16	-	-	814,148,710	-	(814,148,710)	-	-
Other reserve	16	-	-	-	814,148,710	(814,148,710)	-	-
Net profit for the year		-	-	-	-	8,141,487,097	-	8,141,487,097
Dividend paid	20	-	-	-	-	(7,425,000,000)	-	(7,425,000,000)
Translation adjustments	2.2	-	-	-	-	-	4,879,195,246	4,879,195,246
Ending balance 31 December 2016		330,000,000,000	24,735,724,722	2,906,968,288	2,656,968,288	150,388,294,678	(40,027,820,095)	470,660,135,881

Waddana Soukbandith
Chief Executive Officer
Date:

Phannola Soukbandith
Chief Financial Officer
Date:

Souvanny Home Center Public Company
Statement of cash flows
For the year ended 31 December 2016

	Notes	31 December 2016 LAK	31 December 2015 LAK
Cash flow from operating activities:			
Net profit before income tax for the year		10,037,995,312	23,074,530,414
Adjustments to reconcile net profit to net cash			
Depreciation	9	4,556,807,988	8,929,079,957
Amortisation of intangible asset	10	187,823,082	-
Foreign exchange (gain)/ loss		807,460,049	11,944,104,747
Inventories allowance	7	(5,197,585,906)	4,335,714,095
Allowance for doubtful accounts	6	(802,136,192)	1,373,226,457
Operating profit before working capital changes		9,590,364,332	49,656,655,670
Changes in working capital:			
- Trade and other receivables		11,731,979,338	(17,547,287,884)
- Inventories		(29,194,366,255)	(693,768,427)
- Other current assets		(2,037,952,718)	2,453,850,707
- Trade and other accounts payable		9,991,159,200	67,165,505,379
- Other current liabilities		(699,907,933)	(15,064,831,229)
Cash generated from operations		(618,724,036)	85,970,124,216
Income tax paid	13	(5,734,718,115)	(754,971,231)
Net cash generate from operating activities		(6,353,442,151)	85,215,152,985
Cash flows from investing activities :			
Purchase of fixed assets	9	(56,929,193,759)	(326,221,207,662)
Purchase of intangible assets	10	(702,402,991)	-
Net cash used in investing activities		(57,631,596,750)	(326,221,207,662)

Waddana Soukbandith
Chief Executive Officer
Date:

Phannola Soukbandith
Chief Financial Officer
Date:

Souvanny Home Center Public Company
Statement of cash flows (continued)
For the year ended 31 December 2016

	Notes	31 December 2016 LAK	31 December 2015 LAK
Cash flows from financing activities :			
Proceeds from a borrowing from bank		2,647,407,567	1,261,870,470
Repayment on a borrowing from bank		(272,832,103)	(1,457,411,469)
Repayment on short-term borrowing from director		-	(6,842,201,583)
Proceeds from issue of share capital		-	321,781,806,805
Dividends paid	20	(7,425,000,000)	-
Net cash from financing activities		(5,050,424,536)	314,744,064,223
Net increase/(decrease) in cash and cash equivalents		(69,035,463,437)	73,738,009,546
Cash and cash equivalent at the beginning of the year		96,575,616,427	21,527,701,343
Effect of exchange rate changes on cash and cash equivalent		(777,438,899)	1,309,905,537
Cash and cash equivalent at the end of the year		26,762,714,091	96,575,616,427
Other payable for construction in progress	9	20,374,991	-

Waddana Soukbandith
Chief Executive Officer
Date:

Phannola Soukbandith
Chief Financial Officer
Date:

Attachment agenda 3: The company's business plan of 2017

- Sales Plan of 2017

In 2017, the Company has plan to increase sales in old branches with 5% and new branch 30% by increasing the products types such as, house and garden type, electricity and water supply type. Moreover, the Company also increases brand of products such as, Tile, Sanitary and others. In addition, the Company adds one more objective into business certificate to distribute home appliance

Furthermore, the Company is focusing on the respondent of the customer's need, and can get their satisfaction 95 % from the good and high quality service of the Company such as, human resource, product delivery, high quality products, and the advertisement.

- **Marketing Plan of 2017**

In 2017, the Company has plan to increase acknowledgement of the advertisement of the Company in Vientiane 90% and in other provinces 70%, and the Company will also advertise more about the products of the Company in Vientiane 70% and other provinces 50% in order to let people around the country know Souvanny Home Center Public Company and the products of the Company by many channels namely Website, Facebook, Line, IG, youtube, Signage, Leaflet, Mobile Sign, Radio, event, sponsorship, point of purchase, and others

Meanwhile, the company plans to increase product groups as below:

1. dialy living appliances such as kitchen utensils, bedding, etc;
2. Products used for agriculture, including fertilizers, pesticides and plant material, equipment aimed at the agriculture;
3. Bicycle and equipment related to a bicycle;
4. Office equipment; and
5. offerings namely incense, candles, and orther.

To diversify the products to meet customer's need on aim to be the One stop service in the term of materials construction and home decorations .

- **Human Resource Plan 2016**

After transforming the Company to public company, the Company has changed many things in the company's system. In 2017, the Company will change the Sale's System to have more quality, will open new branches, and will focus on training employees, especially the sale employees in order to understand all the products, which is trained by the professional from supplier's company.

- **Investment Plan of 2016**

The Company plans to extent branches to reach the potential customers. After the Company has listed in LSX, the Company plans to expand 5 branches. The details is below:

No	Detail and location	Size (sq.m)	Period of Investment
1	XOKYAI Branch:XokyaiVillage, Xaythany District,Vientiane Capital, LaoPDR (450-year Road)	Showroom: not less than 12,000 sq.m, Warehouse space: 13,000 sq.m	**Opened last 30 January 2017**
2	PAKXAN Branch: NamngiebVillage, Pakxan District,Bolikhamsai Province,Lao PDR	Showroom: not less than 7,500 sq.m, Warehouse space: 7,500 sq.m.	At the end of 2017
3	PAKSE Branch:GangVillage,Pakse District,Champasak Province, Lao PDR	Showroom: notless than 12,000 sq.m, Warehouse space: 6,000 sq.m	At the end of 2017
4	THAKHEK Branch:Phonephim Village, Thakhek District, Khammouan Province, Lao PDR	Showroom: notless than 10,000 sq.m, Warehouse space: 4,750 sq.m	At the early of 2018

5	SAVANNAKHET Branch:PhonesangNeau Village, KaysonePhomevihane District,Savannakhet Province, Lao PDR	Showroom: notless than 13,000 sq.m, Warehouse space: 3,000 sq.m	At the end of 2018

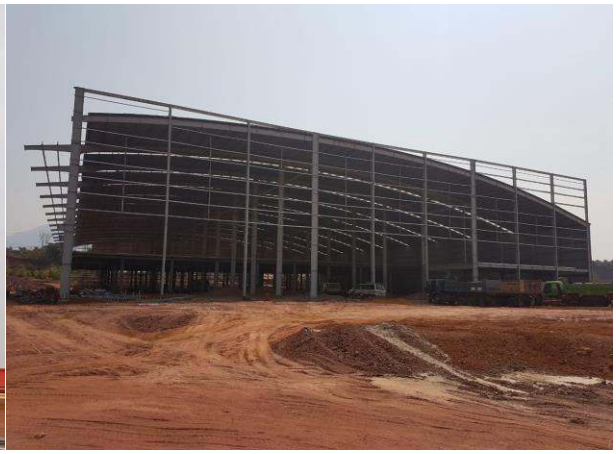








Pictures of Xokyai's Branch



Pictures of Pakse's Branch







Pictures of Paksan's Branch






Pictures of Thakhek's Branch






Pictures of Savannakhet's Branch

- **Strategy Plan of 2016**

The Company's strategy in 2017 will be focus on the changing of the technology in sales system by using ERP program in order to develop the managerial system to connect with the operation in each branch. Recently, the Company has got an international certificate from United Kingdom Accreditation Service (UKAS) which is ISO 9001:2008 Quality Management System, and the Company targeting to get ISO 2015 by applying ISO system to the Company policy.

Attachment agenda 6: Brief biography of the director rotation

Number 1

Name-Surname	Mr. Waddana SOUKBANDITH
Age	50 Years
Nationality	Lao
Highest Education	Master Management, Mahasarakham University, Thailand
Work Experiences	Director of Souvanny Home Center Public Company
Positions	Director of Souvanny Home Center Public Company
Appointment Date	September 21th, 2015

Number 2

Name-Surname	Mr. Phannola SOUKBANDITH
Age	47 Years
Nationality	Lao
Highest Education	Master Management, Mahasarakham University, Thailand
Work Experiences	Director of Souvanny Home Center Public Company
Positions	Director of Souvanny Home Center Public Company
Appointment Date	September 21th, 2015

Number 3

Name-Surname	Mr.Padith VONGSENA
More details	Please history of independent members to the authority of shareholders

Number 4

Name-Surname	Mr.Khamkong LIEMPHRACHANH
More details	Please history of independent members to the authority of shareholders

Number 5

Name-Surname	Mr. Witoon Suriyawanakul
Age	58 Years
Nationality	Thai
Highest Education	Master of Business Administration, Khonkaen University, Thailand
Positions	Director of Souvanny Home Center Public Company Director and Chief Executive Officer of Siam Global House Public Company (Thailand)
Appointment Date	March 11th, 2016

Number 6

Name-Surname	Mr. Varith CHINTANAVANH
Age	43 Years
Nationality	Thai
Highest Education	- Studied at Chulalongkorn University in Bachelor of Engineering. - Studied at University of Illinois at Urbana-Champaign, USA in master of Engineering - Studied at Northwestern University,USA. In master of Business Administration.
Positions	- Director of Souvanny Home Center Public Company - Director of retail business SCG Cement-Building Materials Co.,ltd. (Thailand)
Appointment Date	August 12th, 2016

Number 7

Name-Surname	Mr. Kodsada SOUKBANDITH
Age	45 Years
Nationality	Lao

Highest Education	Master Management, Khon Kaen University, Thailand
Work Experiences	Director of Souvanny Home Center Public Company
Positions	Director of Souvanny Home Center Public Company
Appointment Date	September 21th, 2015

Number 8

Name-Surname	Mrs. Paphatsone SOUKBANDITH
Age	39 Years
Nationality	Lao
Highest Education	Bachelor Degree Engineering University, Lao
Work Experiences	Director of Souvanny Home Center Public Company
Positions	Assistant Manager of Souvanny Home Center Public Company
Appointment Date	March 11th, 2016

Number 9

Name-Surname	Mr. Oun LASOUKAN
More details	Please history of independent members to the authority of shareholders

Map of meeting venue

Lao Securities Exchange(LSX) Building , 4th floor Phonthan Neua Village, T4 Road, Saysettha District,
Vientiane Capital City. Lao P.D.R
P.O Box: 3373

Tel : + 856 - 21 - 454361-4
Fax : + 856 - 21 - 454360

