ບໍລິສັດ ສຸວັນນີ ໂຮມເຊັ້ນເຕີ ມະຫາຊົນ
Souvanny Home Center Public Company

Souvanny Home Center Public Company No. 026/SVN

Vientiane Capital, Date 1 April, 2016

Invitation

To: Shareholders of Souvanny Home Center Public Company

Subject: Invitation to the Annual General Shareholders' Meeting of 2015

- According to the Company's Articles of Association dated on 9 September, 2014
- According to Board of Directors Meeting of SVN No.1/2016 dated on 11 March, 2016

The Company wold like to invite all shareholders to attend in Annual General Shareholders' Meeting of 2015 on 22 April, 2016, 02:00 p.m (registration starts at 01:00 p.m) at Meeting Room of Lao Securities Exchange Building, 8 Floor, Phonthan Neua Village, Saysettha District, Vientiane Capital, Lao PDR. The meeting shall consider agendas as in the attachment.

The Company has announced the date, time, agenda and attachments of Annual General Shareholders' Meeting of 2015 on the websites of the Company (www.souvanny.com) and the Lao Securities Exchange (www.lsx.com.la) and has been announced the closing date of SVN's Shareholder Register Books on 25 March, 2016, which were authorized shareholder lists to intend the Meeting and received the dividend.

We are looking forward for your kind attending this meeting.

Sincere yours,

Mr.Waddana Soukbandith
Vice Chairman of Board of Directors / Chief Executive Officer

Lao People's Democratic Republic
Peace Independence Democracy Unity Prosperity



ບໍລິສັດ ສຸວັນນີ ໂຮມເຊັນເຕີ ມະຫາຊົນ

Souvanny Home Center Public Company

Invitation for the Annual General Shareholders' Meeting for the year 2015

Friday, 22 April, 2016

Time: 02.00 p.m.

At meeting room, 8th Floor, Lao Securities Exchange Building, Phonthan Neua Village, Saysettha District, Vientiane, Lao PDR.

Document lists of Invitation for the Annual General Shareholders' Meeting of 2015

1. Invitation for the Annual General Shareholders' Meeting
2. Proxy
3. Name list, meaning and Independent Director's biography
4. Instruction about the documents and evidence to be presented prior to attending the meeting
5. Attachment agenda 1: The company's financial statement of 2015
6. Attachment agenda 2: The company's business plan of 2016
7. Attachment agenda 7: New directors' biography
8. Map of meeting venue

Souvanny Home Center Public Company

No. 026/SVN
Vientiane Capital, Date 1 April 2016

To: Shareholders of Souvanny Home Center Public Company
Subject: Invitation to the Anuual General Shareholders' Meeting of 2015

The Company wold like to invite all shareholders to attend in Aannual General shareholders' Meeting of 2015 on 22 April, 2016, 02:00 p.m (registration starts at 01:00 p.m) at Meeting Room of Lao Securities Exchange Building, 8 Floor, Phonthan Neua Village, Saysettha District, Vientiane Capital, Lao PDR which agendas are as follow:

1. **To consider and approve for SVN's operating result of 2015, and the financial statement of 2015 (attachment agenda 1)**

Objective and Rationale: Pursuant on the article 154 of Enterprises Law Edited Version No. 46/NA, date 26 December 2013 concerned "Right and Duties of shareholders' meeting are to approve the operating result and the financial statement of the Company" The operating result and the financial statement of SVN for the year 2015 are in the attachment agenda 1.

Board of Directors' opinion: Agreed to convene to shareholders in order to consider and approve for the operating result of 2015 and the financial statement of the Company that has been audited by external auditor.

Required vote: Law on Enterprises stipulates that this agenda must be approved by the votes of more than half of the total votes attending the meeting.

2. **To consider and approve the business plan of the Company for the year 2016 (attachment agenda 2)**

Objective and Rationale: Pursuant on the article 154 of Enterprises Law Edited Version No. 46/NA, date 26 December 2013 concerned "Right and Duties of the shareholders' meeting are to approve the business plan of the Company" The business plan of the Company for the year 2016 are in the attachment agenda 2.

Board of Directors' opinion: Agreed to convene to shareholders in order to consider and approve for the business plan of the Company for the year 2016 that has been approved by the executive committee and the Board of Directors.

Required vote: Law on Enterprises stipulates that this agenda must be approved by the votes of more than half of the total votes attending the meeting.

3. **To consider and approve to give the authority to the Board of Directors in order to run the business according to the business plan of the Company for the year 2016.**

Objective and Rationale: If the shareholders' meeting approved the business plan of the Company for the year 2016, it agreed to convene to shareholders in order to give the authority to the Board of Directors in order to quickly act according to the plan. For example, the expansion of branches, the procurement, and the land improvement and building construction may require an urgent decision making, a late decision may cause the damage to the Company. And if there is any further action, the Board of Directors shall notify to the shareholders in the next shareholders' meeting.

Board of Directors' opinion: Agreed to convene to shareholders in order to consider and approve to give the authority to the Board of Directors. And if there is any further action, the Board of Directors shall announce to the shareholders in the next shareholders' meeting.

Required vote: Law on Enterprises stipulates that this agenda must be approved by the votes of more than half of the total votes attending the meeting.

4. **To consider and approve the dividend payment from the operating result for the year 2015**

Objective and Rationale: Pursuant on the article 155 of Enterprises Law Edited Version No. 46/NA, date 26 December 2013 concerned "The Dividend payment shall be approved by the shareholders' meeting" and the Company's Articles of Association, date 9 October 2015, article 16 "Beside the reserve funds required under the Law on Enterprise article 156, the Company shall reserve fund for 10% of the net profit required by the Company's Articles of Association"

Board of Directors' opinion: According to the operating result, the Company has total net profit of LAK 18,428,195,782, after the deduction of reserve fund required by laws and reserve fund required by the Company's Articles of Association which totally for 20% of the net profit, the remaining amount is LAK 14,742,556,626. The Board of Directors agreed to convene to shareholders in order to consider and approve the dividend payment for 45 LAK per share, total dividend payment is LAK 7,425,000,000 and the date of the dividends payment is determined as 6 May 2016.

Required vote: Law on Enterprises stipulates that this agenda must be approved by the votes of more than half of the total votes attending the meeting.

5. **To consider and approve authority to the Board of Directors in order to entitle for consideration and approval on the interim dividend payment for the year2016**

Objective and Rationale: Pursuant on the article 155 of Enterprises Law Edited Version No. 46/NA, date 26 December 2013 concerned "The Dividend payment shall be approved by the shareholders' meeting".

Board of Directors' opinion: According to the Company's financial statement of the first 6 months period of 2016 that will be reviewed by external auditor, the management expects that the net profit after the reserves deduction will be enough for the interim dividend payment of the first 6 months period of 2016. The Board of Directors agreed to convene to shareholders in order to consider and approve to give the authority to the Board of Directors to entitle for consideration and approval on the interim dividend payment of the first 6 months period of 2016 and shall notify to the shareholders in the next shareholders' meeting.

Required vote: Law on Enterprises stipulates that this agenda must be approved by the votes of more than half of the total votes attending the meeting.

6. **To consider and approve for the appointment of the external auditor for the year 2016 and determinaiton of remuneration**

Objective and Rationale: Pursuant on the article 154 of Enterprises Law Edited Version No. 46/NA, date 26 December 2013 concerned "Rights and Duties of shareholders meeting are the appointment of the external auditor and the determination of remuneration".

Board of Directors' opinion: The Annual General Shareholders' Meeting should appoint PriceWaterHouseCoopers (Lao) Co., Ltd. ("PwC") to be external audit for the year 2016 with retaining USD 50,000 per year because PwC has been the auditor of the Company since Initial Public Offering which has experience, thoroughness, faithfulness and professionalism, and the auditing fee (remuneration) is really appropriate with scope of work.

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of more than half of the total votes attending the meeting.

7. **To consider and approve the replacement of the 3 directors who resigned from the Board of Directors.**

Objective and Rationale: Pursuant on the article 123 of Enterprises Law Edited Version No. 46/NA, date 26 December 2013 concerned "the directors who is elected must follow the rule as (3) the empty directors position in the between Annual General Shareholders Meeting of each year, can be appointed by the "Board of Directors Meeting".
On 9 March, 2016 the 3 directors resigned, namely, Mr. Souvanny Sisomchay, Mr. Xaysangkhom Xummanyvong , and Mr. Bounthavy Simmasay from director of the Company.

Board of Directors' opinion: Broad of Directors' Meeting No.1/2016 on 11 March,

2016, the meeting have the agenda on appoint Mr. Numpol Malichai, Mr. Witoon Suriyawanakul, and Mrs. Paphatsone Soukbandith to be the director which the term of position shall be continued from term of the directors who resigned. The meeting was agreed to approve the replacement of 3 directors according to the details in the attachment agenda 7.

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of more than half of the total votes attending the meeting.

8. **To consider and approve the amendment of the Company's Articles of Association and business registration/enterprise license**

Objective and Rationale: Pursuant on the article 149 of Enterprises Law Edited Version No. 46/NA, date 26 December 2013 concerned "the amendment of the Company's Articles of Association and business registration/enterprise license has to be approved in the shareholders' meeting".

8.1 **To consider and to approve the amendment of Company's Articles of Association and business registration/enterprise license about the branches of the company**

Objective and Rationale: If the shareholders' meeting have the agenda on approve the business plan of 2016 from agenda 2 which have the detial related to the business expansion and state in the business registration and Associate of Incorporation.

Board of Directors' opinion: Agreed to convene to shareholders in order to consider and approve for the amendment of Company's Articles of Association and business registration/enterprise license which related to the business expansion for 5 branches as follow:

(1.) Pakxan Branch located Unit 1, Sisaard Village, Pakxan, Bolikhamsai Province;

(2.) Pakse Branch located in the housing estate area Gang and Phoumoung Village, Pakse District, Champasak Province;

(3.) Sokyai Branch located in Sokyai Village, Saysettha District, Vientiane Capital;

(4.) Savannakhet Branch located in Phonesang Neau Village, Kaysone Phomevihane District, Savannakhet Province; and

(5.) Thakhek Branch located in Phonephom Village, Thakhek District, Khammouan

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of at least 1/3 of the total votes in the attending meeting and at least 80% of total paid up capital.

8.2 **To consider and approve the amendment of the business registration about the director**

Objective and Rationale: If the shareholders meeting has the resolution to approve the

replacement of the 3 directors who resigned in agenda 6 which have detail related to the amendment of changing the directors which state in the business registration and the Associate of Association.

Board of Directors' opinion: Agreed to convene to shareholders in order to consider and approve for amendment of the business registration and the Associate of Association which related to the replacement of the directors from the name lists that approve from shareholders' meeting.

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of at least 1/3 of the total votes in the attending the meeting and at least 80% of total paid up capital.

8.3 To consider and approve the amendment of the business registration about the prohibition of the director

Objective and Rationale: According to the advice of Lao Securities Commision to amend the business registration about the prohabition of the directors which change from "the directors cannot brrowing money from the Company by themself, their family member or their sibling except to get allow from Audit Committees or following the rule of Lao Securities Commision and Lao Securities Exchange, and including others related rule" to "the directors cannot brrowing money from the Company by themself, their family member or their sibling"

Board of Directors' opinion: Agreed to convene to shareholders in order to consider and approve for the amendment of the business registration and Associate of Association about the prohibition of the director from the advice of Lao Securities Commission.

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of at least 1/3 of the total votes in the attending the meeting and at least 80% of total paid up capital.

9. To consider and approve the land rental agreement in order to serve the business expansion

Objective and Rationale : Pursuant on the article 130 of Enterprises Law Edited Version No. 46/NA, date 26 December 2013 concerned "Forbidding the Company's director to run business that competing with the Company as follows 3. Running his/her own business for his/her own interest or for others except agreed in others.
According to the previous agenda 2: To consider and approve the Company's business plan for the year 2016 that might be approved from the shareholders' meeting, the Company intended to expand 5 more branches, namely, Pakxan, Pakse, Sokyai, Savannakhet and Thakhek which the details are in the table below. The construction has already begun in some branches before the Company has listed in the Lao Securities

Exchange (LSX) which the lands are belonged to Mr.Waddana, Mr.Phannola and Mr.Kotsada Soukbandith, whose are the Company's director. Accordingly, this transaction may be classified that the Company's directors operated business with the Company which this shall be required the approval from the shareholders' meeting. There are 3 shareholders that are related persons in this transaction and not allowed to vote for this agenda, namely, Mr.Waddana, Mr.Phannola and Mr.Kotsada Soukbandith. Therefore, prior to consider and approve this agenda for entering into the land rental agreements with the Company's directors in order to serve the Company's business plan for the year 2016, the shareholders meeting shall consider the voting rights of the related persons to this transaction.

Thakhek branch		
Location	**Land Size**	**Estimate rental charge**
Phonephim Village, Thakhek District, Khammouan Province	Not less than 3 ha.	As the Company's policy
Sokyai branch		
Location	**Land Size**	**Estimate rental charge**
Sokyai Village, Saysettha District, Vientiane Capital	Not less than 5 ha.	As the Company's policy
Pakxan branch		
Location	**Land Size**	**Estimate rental charge**
Unit 1, Sisaard Village, Pakxan, Bolikhamsai Province	Not less than 5 ha.	As the Company's policy
Pakse branch		
Location	**Land Size**	**Estimate rental charge**
Gang and Phoumoung Village, Pakse District, Champasak Province	Not less than 5 ha.	As the Company's policy
Savannakhet branch		
Location	**Land Size**	**Estimate rental charge**
Phonesang Neau Village, Kaysone Phomevihane District, Savannakhet Province	Not less than 2.1 ha.	As the Company's policy

***The Company's policy for the related transaction, the rental charge was determined not exceed than 2% of land value which appraised by the independent appraiser approved by Lao Securities Commission Office (LSCO)**

Board of Directors' opinion: Agreed to convene to shareholders in order to consider and approve for entering into land rental agreement with directors which the namelists are as follow; Mr.Waddana Soukbandith, Mr.Phannola Soukbandith and Mr.Kotsada Soukbandith

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of more than half of the total votes attending the Meeting.

9.1 **To consider and agree the condition of the shareholders' right to vote in the related transaction**

Objective and Rationale: Pursuant on the article 146 of Enterprises Law Edited Version No. 46/NA, date 26 December 2013 concerned "Shareholder, who is related person to transaction or conflict of interest, shall be deprived in voting right, however, the deprivation of shareholders who are related persons is upon other shareholders agreements".

Board of Directors' opinion: Agreed to convene to shareholders in order to consider and agree for the related persons, Mr.Waddana Soukbandith, Mr.Phannola Soukbandith and Mr.Kotsada Soukbandith, have the right to vote for agenda 9.3: To consider and approve for entering into the land rental agreement for business expansion. In case, shareholders would not agree for shareholders who are related persons to vote in this agenda, the agenda 9.3 shall be automatically rejected due to not sufficient voting required.

Required Votes: Law on Enterprises stipulates that this agenda must be approved by the vote of more than half of the total votes attending the Meeting.

10 **Others (if any)**

There is no other opinion from Independent Directors regarding agendas and Board of Directors' opinion as above, for the Annual General Shareholders Meeting for the year 2015. The Company would invite LSCO, LSX, the external auditor and also appoint the voting committee and evaluation team as witness and examiner the meeting to be accurate and transparent as Article of Association of the Company and related laws and regulations in Lao PDR.

Please attending the meeting as the date, time and place as specified,

Sincerely yours,

.....

Mr.Waddana Soukbandith

Vice Chairman of Board of Directors / Chief Executive Officer

Remark: 1. All shareholders shall obtain the invitation letter and attachments starting from 1 April 2016, at Lao Securities Exchange Building, 4th Floor, Settlement and Depository Department, T4 Road, Phonthan Neua Village, Saysettha District,

Vientiane Capital, Tel: (856-21) 454 361-4, Fax: (856-21) 454 361-4 or directly contact Mr. Souphone Phongsingbountham Tel: (865-20) 5819 5968, Line ID: @ust8320q.

2. For the shareholders who wish to attend the Meeting yourselves, please present the identification card or passports (for foreign shareholders) on the meeting date to identify yourselves for attending the Meeting.
3. If the shareholder wishes to appoint a proxy to attend the Meeting and cast votes on your behalf, please complete the information and sign the Proxy form attached hereto. The proxy who will attend the Meeting must present the identification card or passports (for foreign shareholders) on the meeting date, please see the attachment about the documents and evidences to identified yourself for attending, registering, and voting in the Meeting.
4. If any shareholder wishes to appoint an independent director of the Company to attend and cast votes on your behalf, please complete the information and sign the Proxy Form and put a mark (□) in front of the name of an independent director as provided in the Proxy Form to be proxy, and please submit the Proxy Form, including supporting documents to Ms. Arpon Tunjumras at Lao Premier International Law Office, 7th Floor, Lao Securities Exchange Building, T4 Road, Phonthan Neua, Saysettha District, Vientiane Lao PDR, Tel: (856-21) 265471 and please deliver to the Company before 20 April, 2016, please see the attachment about the documents and evidences to identify yourselves for attending, registering, and voting in the Meeting; and
5. If you have any queries or questions in relation to the proxy and the invitation letter, you may contact Ms. Nawika Chanroenkitchatorn and Ms. Arpon Tunjumras Tel: (856-21) 265471.

ບໍລິສັດ ສຸວັນນີ ໂຮມເຊັນເຕີ ມະຫາຊົນ
Souvanny Home Center Public Company

ໃບມອບສັນທະ
PROXY

ຂຽນທີ .....
Written at

ວັນທີ ..... ເດືອນ ..... ປີ .....
Date month year

(1) ຂ້າພະເຈົ້າ ..... ສັນຊາດ ..... ວັນທີ ເດືອນ ແລະ ປີເກີດ .....
I/We Nationality date, month and year of birth

ບັດປະຈຳຕົວເລກທີ ..... ຫຼື ໜັງສືຜ່ານແດນ ເລກທີ ..... ຢູ່ເຮືອນເລກທີ .....
ID card number or ID Passport Reside at

ບ້ານ ..... ຖະໜົນ ..... ເມືອງ .....
Village Road District

ແຂວງ ..... ປະເທດ .....;
Province Nation

(2) ເປັນຜູ້ຖືຮຸ້ນຂອງ ບໍລິສັດ ສຸວັນນີ ໂຮມເຊັນເຕີ ມະຫາຊົນ
Being a shareholder of Souvanny Home Center Public Company.

ໂດຍຖືຮຸ້ນສາມັນຈຳນວນລວມທັງໝົດ ..... ຮຸ້ນ ເຊິ່ງເທົ່າກັບຈຳນວນທີ່ຈະລົງຄະແນນສຽງໄດ້;
Holding the ordinary shares in the total amount of share, which are equivalent to the same number

(3) ຂໍມອບໝາຍໃຫ້ (ກະລຸນາໃສ່ເຄື່ອງໝາຍ ✓ ລົງໃນຊ່ອງຜູ້ຮັບມອບສິດພຽງທ່ານໃດທ່ານໜຶ່ງ)
Hereby appoint (tick ✓ in the box)

☐ (3.1) ທ່ານ/ທ່ານ ນາງ ..... ອາຍຸ ..... ປີ, ບັດປະຈຳຕົວເລກທີ .....
.....
Mr./Ms. Age year, ID card

ຫຼື ໜັງສືຜ່ານແດນ ເລກທີ ....., ຢູ່ ເຮືອນເລກທີ ..... ຖະໜົນ .....
Or ID passport resides at Road

ບ້ານ ..... ເມືອງ ..... ແຂວງ ..... ລະຫັດໄປສະນີ .....,
Village District Province Postal Code

ປະເທດ ..... ຫຼື
Nation or

☐ (3.2) ທ່ານ ອຸ່ນ ຫຼ້າສຸກັນ ..... ອາຍຸ 65 ປີ, ບັດປະຈຳຕົວເລກທີ A1-0010124
Mr. Ounh LASOUKANH age 65 years, ID card A1-0010124

ຫຼື ໜັງສືຜ່ານແດນ ເລກທີ -, ຢູ່ ເຮືອນເລກທີ - ຖະໜົນ -
Or ID passport ....., Resides at .....Road.....
ບ້ານ ໂພນປາເປົ້າ ..... ເມືອງ ສີສັດຕະນາກ ..... ແຂວງ ນະຄອນຫຼວງວຽງຈັນ ..... ລະຫັດໄປສະນີ -
Village Phonpapao District Sisattanak Province Vientiane Capital Postal Code
ປະເທດ ສປປ ລາວ ..... ຫຼື
Nation LAO PDR or

☐ (3.3) ທ່ານ ປະດິດ ວົງເສນາ ..... ອາຍຸ 53 ປີ, ບັດປະຈຳຕົວເລກທີ 01-00436939
Mr. Padith VONGSENA age 53 years , ID card 01-00436939

ຫຼື ໜັງສືຜ່ານແດນ ເລກທີ -, ຢູ່ ເຮືອນເລກທີ - ຖະໜົນ -
Or ID passport ....Resides at .....Road .....
ບ້ານ ດອນຕື້ວ ..... ເມືອງ ໄຊທານີ ..... ແຂວງ ນະຄອນຫຼວງວຽງຈັນ ..... ລະຫັດໄປສະນີ -,
Village Dontiew District Xaythany Province Vientiane Capital Postal Code .....
ປະເທດ ສປປ ລາວ ..... ຫຼື
Nation LAO PDR or

☐ (3.4) ທ່ານ ຄຳກົງ ລ່ຽມພຣະຈັນ ..... ອາຍຸ 68 ປີ, ບັດປະຈຳຕົວເລກທີ A1-0004455
Mr. Khamkong LIEMPHRACHANH age 68 years, ID Card A1-0004455

ຫຼື ໜັງສືຜ່ານແດນ ເລກທີ -, ຢູ່ ເຮືອນເລກທີ - ຖະໜົນ -
Or ID passport ....., Resides .....Road .....
ບ້ານ ໜອງດ້ວງເໜືອ ..... ເມືອງ ສີໂຄດຕະບອງ ..... ແຂວງ ນະຄອນຫຼວງວຽງຈັນ
Village Nongduang District Sikodtabong Province Vientiane Capital
ລະຫັດໄປສະນີ -, ປະເທດ ສປປ ລາວ .....

Postal Code ....., Nation LAO PDR

ຄົນໃດຄົນໜຶ່ງພຽງຄົນດຽວ ເປັນຜູ້ຕາງໜ້າຂອງຂ້າພະເຈົ້າ ເພື່ອເຂົ້າຮ່ວມປະຊຸມ ແລະ ລົງຄະແນນສຽງແທນຂ້າພະເຈົ້າໃນກອງປະຊຸມສາມັນຜູ້ຖືຮຸ້ນປະຈຳປີ 2015 ໃນວັນທີ 22 ເມສາ 2016 ເວລາ 10.00 ໂມງ

Any one of them to be my/our proxy to attend and vote on my/our behalf at the Annual General Meeting for the year 2015 to be on 22 April 2016 at 14:00,

ສະຖານທີ່ ຫ້ອງປະຊຸມໃຫຍ່ ຊັ້ນ 8 ອາຄານຕະຫຼາດຫຼັກຊັບລາວ, ບ້ານ ໂພນທັນເໜືອ, ເມືອງ ໄຊເສດຖາ, ນະຄອນຫຼວງວຽງຈັນ, ສປປ ລາວ ຫຼື ມື້ທີ່ໄດ້ເລື່ອນໄປໃນວັນ, ເວລາ ແລະ ສະຖານທີ່ອື່ນດ້ວຍ

At meeting room, 8th floor, Lao Securities Exchange Building, T4 Road, Phonethan Nuea Village, Saysettha District, Vientiane Capital or any adjournment at any date, time and place thereof.

(4) ຂ້າພະເຈົ້າຂໍມອບໝາຍໃຫ້ຜູ້ຕ່າງໜ້າລົງຄະແນນສຽງແທນຂ້າພະເຈົ້າໃນກອງປະຊຸມດັ່ງນີ້:

I/We hereby authorize the proxy to vote on my/our behalf at this meeting as follows:

☐ ໃຫ້ຜູ້ຕາງໜ້າມີສິດພິຈາລະນາ ແລະ ລົງມະຕິແທນຂ້າພະເຈົ້າໄດ້ທຸກປະການຕາມທີ່ເຫັນສົມຄວນ;

To grant my/our proxy to consider and vote on my/our behalf as he/she may deem appropriate in all respects;

☐ ໃຫ້ຜູ້ຕາງໜ້າລົງຄະແນນສຽງຕາມຄວາມຕ້ອງການຂອງຂ້າພະເຈົ້າ ແລະ ມີສິດພິຈາລະນາ ແລະ ລົງມະຕິແທນຂ້າພະເຈົ້າໃນບາງວາລະ;

To grant my/our proxy to votes as per my/our intention and consider and vote on my/our behalf in some agendas as he/she may deem appropriate in all respects;

☐ ໃຫ້ຜູ້ຕາງໜ້າລົງຄະແນນສຽງຕາມຄວາມຕ້ອງການຂອງຂ້າພະເຈົ້າ.

To grant my/our proxy to vote as per my/our intention.

ຂ້າພະເຈົ້າຂໍມອບໝາຍໃຫ້ຜູ້ຕາງໜ້າລົງຄະແນນສຽງແທນຂ້າພະເຈົ້າໃນກອງປະຊຸມ ດັ່ງນີ້:

ວາລະທີ 1: ພິຈາລະນາ ແລະ ຮັບຮອງບົດລາຍງານຜົນການດຳເນີນທຸລະກິດຂອງບໍລິສັດປະຈຳປີ 2015 ແລະ ເອກະສານລາຍງານການເງິນຂອງບໍລິສັດປະຈຳປີ 2015.

Agenda No. 1 To consider and approve for SVN's operating result of 2015, and the financial statement of 2015.

☐ ເຫັນດີ Approve ☐ ບໍ່ເຫັນດີ Disapprove

ວາລະທີ 2: ພິຈາລະນາ ແລະ ຮັບຮອງແຜນການດຳເນີນທຸລະກິດຂອງບໍລິສັດປະຈຳປີ 2016.

Agenda No. 2 To consider and approve the business plan of the Company for the year 2016.

☐ ເຫັນດີ Approve ☐ ບໍ່ເຫັນດີ Disapprove

ວາລະທີ 3: ພິຈາລະນາ ແລະ ແລະ ມອບອຳນາດໃນການດຳເນີນຕາມແຜນການດຳເນີນທຸລະກິດຂອງບໍລິສັດປະຈຳປີ 2016 ໃຫ້ແກ່ສະພາບໍລິຫານ.

Agenda No. 3 To consider and approve to give the authority to the Board of Directors in order to run the business according to the business plan of the Company for the year 2016.

☐ ເຫັນດີ Approve ☐ ບໍ່ເຫັນດີ Disapprove

ວາລະທີ 4: ພິຈາລະນາ ແລະ ອະນຸມັດການຈ່າຍເງິນປັນຜົນຈາກຜົນການດຳເນີນທຸລະກິດຂອງບໍລິສັດປີ 2015.

Agenda No. 4 To consider and approve the dividend payment from the operating result for the year 2015.

☐ ເຫັນດີ Approve ☐ ບໍ່ເຫັນດີ Disapprove

ວາລະທີ 5: ພິຈາລະນາ ແລະ ອະນຸມັດການມອບອຳນາດໃຫ້ສະພາບໍລິຫານໃນການຈ່າຍເງິນປັນຜົນລະຫວ່າງປີ 2016

Agenda No. 5 To consider and approve authority to the Board of Directors in order to entitle for consideration and approval on the interim dividend payment for the year2016

☐ ເຫັນດີ Approve ☐ ບໍ່ເຫັນດີ Disapprove

ວາລະທີ 6: ພິຈາລະນາ ແລະ ອະນຸມັດການເລືອກຕັ້ງຜູ້ກວດສອບບັນຊີພາຍນອກ ແລະ ການກຳນົດຄ່າຈ້າງຂອງຜູ້ກວດສອບບັນຊີພາຍນອກ ປະຈຳປີ 2016.

Agenda No. 6 To consider and approve for the appointment of the external auditor for the year 2016 and determination of remuneration.

☐ ເຫັນດີ ☐ ບໍ່ເຫັນດີ

☐ Approve ☐ Disapprove

ວາລະທີ 7: ພິຈາລະນາ ແລະ ຮັບຮອງການແຕ່ງຕັ້ງຜູ້ອຳນວຍການແທນຜູ້ອຳນວຍການທີ່ລາອອກ

Agenda No. 7 To consider and approve the replacement of the 3 directors who resigned from the Board of Directors

- ທ່ານ ນຳພົນ ມະລິໄຊ (Mr. Numpol Malichai)

☐ ເຫັນດີ Approve ☐ ບໍ່ເຫັນດີ Disapprove

- ທ່ານ ວິທູນ ສຸລິຍະວະນາກຸນ (Mr. Witoon Suriyawanakul)

☐ ເຫັນດີ Approve ☐ ບໍ່ເຫັນດີ Disapprove

- ທ່ານ ນາງ ປະພັດສອນ ສຸຄະບັນດິດ (Mrs. Paphatsone Soukbandith)

☐ ເຫັນດີ Approve ☐ ບໍ່ເຫັນດີ Disapprove

ວາລະທີ 8: ພິຈາລະນາ ແລະ ອະນຸມັດໃຫ້ມີການແກ້ໄຂໃບທະບຽນວິສາຫະກິດ, ກິດລະບຽບບໍລິສັດ ແລະ ເອກະສານທາງດ້ານທະບຽນຂອງບໍລິສັດ

Agenda No. 8 To consider and approve the amendment of the Company's Articles of Association and business registration/enterprise license

8.1 ພິຈາລະນາ ແລະ ອະນຸມັດໃຫ້ມີການແກ້ໄຂໃບທະບຽນວິສາຫະກິດ ແລະ ກິດລະບຽບບໍລິສັດກ່ຽວກັບສາຂາຂອງບໍລິສັດ

8.1 To consider and to approve the amendment of Company's Articles of Association and and business registration/enterprise license about the branches of the company

☐ ເຫັນດີ Approve ☐ ບໍ່ເຫັນດີ Disapprove

8.2 ພິຈາລະນາ ແລະ ອະນຸມັດໃຫ້ມີການແກ້ໄຂກິດລະບຽບບໍລິສັດກ່ຽວກັບຜູ້ອຳນວຍການ

8.2 To consider and approve the amendment of the business registration about the director

☐ ເຫັນດີ Approve ☐ ບໍ່ເຫັນດີ Disapprove

8.3 ພິຈາລະນາ ແລະ ອະນຸມັດໃຫ້ມີການແກ້ໄຂກິດລະບຽບບໍລິສັດກ່ຽວກັບຂໍ້ຫ້າມສຳລັບຜູ້ອຳນວຍການ

8.3 consider and approve the amendment of the business registration about the prohibition of the director

☐ ເຫັນດີ Approve ☐ ບໍ່ເຫັນດີ Disapprove

ວາລະທີ 9: ພິຈາລະນາ ແລະ ອະນຸມັດການເຮັດສັນຍາເຊົ່າທີ່ດິນເພື່ອຮອງຮັບການຂະຫຍາຍສາຂາຂອງບໍລິສັດ

Agenda No. 9 To consider and approve the land rental agreement in order to serve the business expansion

☐ ເຫັນດີ Approve ☐ ບໍ່ເຫັນດີ Disapprove

9.1 ພິຈາລະນາ ແລະ ຕົກລົງເລື່ອງການລົງຄະແນນສຽງຂອງຜູ້ຖືຮຸ້ນທີ່ມີສ່ວນໄດ້ສ່ວນເສຍໂດຍກົງກັບບັນຫາທີ່ລົງຄະແນນສຽງ

9.1 To consider and agree the condition of the shareholders' right to vote in the related transaction

☐ ເຫັນດີ Approve ☐ ບໍ່ເຫັນດີ Disapprove

(5) ການລົງຄະແນນສຽງຂອງຜູ້ຕາງໜ້າໃນວາລະປະຊຸມໃດທີ່ບໍ່ເປັນໄປຕາມທີ່ລະບຸໄວ້ໃນໃບມອບສັນທະສະບັບນີ້ ໃຫ້ຖືວ່າການລົງຄະແນນສຽງນັ້ນ ບໍ່ຖືກຕ້ອງ ແລະ ບໍ່ແມ່ນການລົງຄະແນນສຽງຂອງຂ້າພະເຈົ້າ ໃນຖານະຜູ້ຖືຮຸ້ນ.

Voting of the proxy in any agenda that is not as specified in this Proxy shall be considered as invalid and shall not be my/our voting as a shareholder.

(6) ໃນກໍລະນີທີ່ຂ້າພະເຈົ້າ ບໍ່ໄດ້ລະບຸວັດຖຸປະສົງໃນການລົງຄະແນນສຽງ ໃນເວລາປະຊຸມໃດໄວ້ ຫຼື ລະບຸໄວ້ບໍ່ຈະແຈ້ງໃຫ້ຖືວ່າເຫັນດີ.

In case I/we have not specified my/our voting intention in any agenda or not clearly specified, it shall be deemed approved.

(7) ການກະທຳໃດ ທີ່ຜູ້ຕາງໜ້າໄດ້ກະທຳໄປໃນກອງປະຊຸມ, ເວັ້ນແຕ່ກໍລະນີທີ່ຜູ້ຕາງໜ້າບໍ່ລົງຄະແນນສຽງຕາມທີ່ຂ້າພະເຈົ້າລະບຸໃນໃບມອບສັນທະສະບັບນີ້, ໃຫ້ຖືວ່າຂ້າພະເຈົ້າໄດ້ກະທຳດ້ວຍຕົນເອງທຸກປະການ.

Any business carried out by the proxy at the said meeting, except in case that the proxy does not vote according to my/our intention (s) specified in the Proxy, shall be deemed as having been carried out by myself/ourselves in all respects.

ລົງລາຍເຊັ້ນ / Signed..... ຜູ້ມອບສິດ/Grantor

(.....)

ລົງລາຍເຊັ້ນ / Signed.....ຮັບມອບສິດ/ Proxy

(.....)

ລົງລາຍເຊັ້ນ ..... ພະຍານ/ witness

(.....)

ລົງລາຍເຊັ້ນ .....ພະຍານ/ witness

(.....)

ໝາຍເຫດ

Remark

1. ຜູ້ຖືຮຸ້ນທີ່ມອບໝາຍຈະຕ້ອງມອບໝາຍໃຫ້ຜູ້ຕາງໜ້າພຽງຜູ້ດຽວເປັນຜູ້ເຂົ້າຮ່ວມປະຊຸມ ແລະ ລົງຄະແນນສຽງ, ແລະ ບໍ່ສາມາດແບ່ງແຍກຈຳນວນຮຸ້ນໃຫ້ຜູ້ຕາງໜ້າຫຼາຍຄົນເພື່ອແຍກການລົງຄະແນນສຽງໄດ້.

   The shareholder appointing the proxy must authorize only one proxy to attend and vote at the meeting and may not split the number of shares to several proxies for splitting votes.

2. ກົດໝາຍວ່າດ້ວຍທະບຽນສານ (ສະບັບປັບປຸງ) ເລກທີ 11/ສພຊ, ລົງວັນທີ 26 ພະຈິກ 2009, ກຳນົດວ່າ ເພື່ອເປັນການຮັບປະກັນຄວາມຜູກພັນຂອງຜູ້ມອບໝາຍ ແລະ ຜູ້ຕາງໜ້າທາງດ້ານກົດໝາຍ, ດັ່ງນັ້ນໃບມອບສັນທະສະບັບນີ້ຈະຕ້ອງໄດ້ນຳໄປຈົດທະບຽນສານນຳສຳນັກງານທະບຽນສານ, ກະຊວງຍຸຕິທຳ ໃນນີ້ບໍລິສັດຈະບໍ່ຮັບຜິດຊອບໃດໆ ໃນກໍລະນີທີ່ໃບມອບສັນທະສະບັບນີ້ທີ່ຍື່ນຕໍ່ບໍລິສັດບໍ່ໄດ້ຈົດທະບຽນສານ.

   Pursuant to the Law on Notary (Amended) No. 11/NA, dated 26 November 2009, in order for the appointment by the shareholder to the proxy to have legal effect, this Proxy must be notarized with the court. In this regard, the Company will not take any responsibility in the case where the Proxy submitted to the Company has not been registered with the Notary Office, Ministry of Justice.

Name lists, Meaning, and CV of independent directors in order to give the right to shareholders

According to Securities Law No.21/ NA, December 10, 2012 and Securities Issuance No.108/LSCO, June 27, 2015 of Lao Securities Commission Office determining that the listed company shall have independent directors for at least one-third in the Board of Directors, which nominated and entitled by shareholders' meeting, that have no conflict of interest and able to independently give suggestion. In the case of Souvanny Home Center Public Company, there are 3 independent directors from Board of Directors for 9 persons, which the details are as follow;

1. Mr.Ounh Lasoukanh Chairman/ Chairman of Audit Committee/ Independent Director
2. Mr.Khamkong Liemphrachanh Director/ Audit committee/ Independent Director
3. Mr.Padith Vongsena Director/ Audit committee/ Independent Director

CV of Independent Directors follows by documents as below:



Name – Surname Mr. Ounh Lasoukanh
Age 65 years
Nationality Lao
Highest Education Bachelor of Labor Economics, Hanoi University of Trade Unions, Vietnam
Work Experiences - Head of the Office of the Supreme People's Prosecutor;
- Assistant Head of National Land Management Authority;
- Deputy Minister of Natural Resources and Environment
Positions Chairman, Chairman of Audit Committee, Independent Director of Souvanny Home Center Public Company

Appointment Date 21 September 2015
Relationship
Holding share of SVN: - None -
Being the director in competitive business or related with construction materials business - None-
Relation with board of directors/Largest shareholder/Executive committee of the Company – None-
Executive committee of the Company: -None-
Business relation such as: materials, products purchasing, Loan: -None-

Meeting Attendance

Year 2015 –	Board of Directors' meeting	1/1 Time
	- Audit Committee's meeting	1/1 Time
Year 2016 -	Board of Directors' meeting	1/1 Time



Name - Surname Mr.Padith Vongsena
Age 53 years
Nationality Lao
Highest Education Master of Accounting, Auditing, and Economic Research, Engineering Institute of the Union of Soviet Socialist Republics

Training
- Certified Public Accountant (CPA) organized by Federation of Accounting cooperate with Ministry of Finance.
- Transforming to other Agriculture organized by World Bank and Lao Government.
- Computer usability organized by Asian Institute of Technology.

Work Experiences
- Yearly closing audit to the other private companies.
- Management or accounting consultant.
- Create manuals and training.
- Education such as being a special instructor of the college.

Positions
- Director, Audit Committee, Independent Director of Souvanny Home Center Public Company

Appointment Date 21 September 2015

Relationship
Holding share of SVN: - None -
Being the director in competitive business or related with construction materials business - None-
Relation with board of directors/Largest shareholder/Executive committee of the Company – None-
Executive committee of the Company: -None-
Business relation such as: materials, products purchasing, Loan: -None-

Meeting Attendance

Year 2015 –	Board of Directors' meeting	1/1 Time
	- Audit Committee's meeting	1/1 Time
Year 2016 -	Board of Directors' meeting	1/1 Time



Name – Surname	Mr.Khamkong Liemphrachanh
Age	68 years
Nationality	Lao
Highest Education	- Master of Law, National Institute of Law and Management, Vientiane Capital - Master of Laws, Azerbaijan University, the Union of Soviet Socialist Republics
Work Experiences	- Lawyer at Allen & Gledhill (Laos) Co., Ltd. - Member of the Secretaries of World Trade Organization
Positions	-Director, Audit Committee, Independent Director of Souvanny Home Center Public Company
Appointment Date	21 September 2015
Relationship	**Holding share of SVN:** - None - **Being the director in competitive business or related with construction materials business** - None- **Relation with board of directors/Largest shareholder/Executive committee of the Company** – None- **Executive committee of the Company:** -None- **Business relation such as: materials, products purchasing, Loan:** -None-
Meeting Attendance	**Year 2015** – Board of Directors' meeting 1/1 Time - Audit Committee's meeting 1/1 Time **Year 2016** - Board of Directors' meeting 1/1 Time

Documents and Evidence required being Presented Prior to Attending the Meeting, Proxy, Registration and Voting at the Shareholders' Meeting

For your convenience for the registration process to attend the Annual General Shareholders' Meeting for the year 2015 of Souvanny Home Center Public Company, the shareholders or proxies who will attend the Meeting shall bring the invitation to the Meeting, registration form and proxy form for the registration. **The company reserve the rights to allow only the Shareholders or the proxies who have proper and complete documents to attend the Meeting.**

(Valid) documents and Evidence required to be presented by the shareholders or proxies to attending the Meeting

(1.) Shareholders who are natural Persons

(1.1) Shareholders attending the Meeting themselves shall present valid documents issued by governmental authorities, e.g. the identification card or passport (for foreign shareholders), including the evidence of name or last name change (if any).

(1.2) Shareholders appointing a proxy to attend the Meeting. A proxy shall present the documents as follows:

- A proxy form as attached to the invitation to the Meeting, which has been duly completed and signed by the shareholders and proxy.
- A copy of valid document of the shareholder issued by governmental authorities as specified on Item 1.1.1 which has been certified true and correct by the shareholders
- Valid document of the proxy issued by governmental authorities e.g. the identification card or passport (for foreign proxy), the evidence of name or last name change (if any)

(2.) Shareholders who are juristic persons

(2.1) Representatives of shareholders (authorized directors) attending the meeting themselves, shall present the documents as follows:

- Valid Documents of the representatives of the shareholders (authorized directors) issued by governmental authorities, e.g. the identification card or passport (for foreign representatives of the shareholder (authorized director), including the evidence of the name or last name (if any)
- Copies of Foreign Investment License (if any), the Enterprise Registration Certification (Affidavit), the Article of Association and the Tax certificate (of the last year) of the shareholder specifying that the representatives of the juristic person attending the Meeting are duly authorized to represent the shareholder, which have been certified true and correct by the representatives of the shareholder (authorized director)

(2.2) Shareholders appoint a proxy to attend the Meeting. A proxy shall provide the documents as follows:

- A proxy form as attached to the invitation to the Meeting which has been duly complete and signed by the shareholder and the proxy (authorized directors)
- Copies of Foreign Investment License (if any), the Enterprise Registration Certification (Affidavit), the Article of Association and the Tax certificate (of the last year) of the shareholder specifying that the representatives of the juristic person are duly authorized to represent the shareholders, which have been certified true and correct by the representatives of the shareholder (authorized directors)
- Copies of Valid documents of the representatives of shareholder (authorized directors) issued by governmental authorities, which have been certified true and correct by the representatives of the shareholder (authorized directors)
- Valid document of the proxy issued by governmental authorities that not expire, e.g. the identification card or passport (for foreign proxy, including the evidence of the name or last name (if any)

Remarks: In case of the Shareholders are foreigners, please follow the instructions Item (1.) or (2.), as the case may be. If the documents are in other language beside Lao or English, the translation are required into Lao or English, and shall be certified by person or by the representatives (authorized directors) of such foreign juristic persons.

Proxy

Shareholders who are unable to attend the Meeting themselves, may appoint a proxy to attend the meeting on the shareholders' behalf by proceeding as follows:

(1.) Appoint any person or one of the directors of Company to attend and vote the Meeting on the shareholders' behalf by specifying the name and details the proxy or marking (✓) in the ☐ in front of the name of one of the directors as provided in the proxy form to be the proxy to attend the Meeting.

(2.) Return the duly complete proxy form to Ms. Arpon Tunjumras at Lao Premier International Law Office, 7th Floor, Lao Securities Exchange Building, T4 Road, Phonthan Neua, Saysettha District, Vientiane Lao PDR, Tel: +856-21 265471 and please deliver to the Company before 20 April, 2016 or at least an hour before the Meeting starts for verification of documents.

In this regard, shareholders may not split shares to appoint several proxies to split votes in the Meeting. Each of the shall authorize the proxy to cast the votes equaling to the same number of shares held by such shareholder, and shall not appoint only parts of the shares held by such shareholders.

Registration

The Company will start the registration process from 1:00 p.m. for attending the Annual General Shareholders' Meeting for the year 2015 of Souvanny Home Center Public Company at the meeting room 8th floor of Lao Securities Exchange, Phonthan Village Saysettha District, Vientiane Capital Lao PDR.

(1.) In case of the shareholders attending the Meeting themselves

(1.1.) Contact the registration point and present the valid documents to identify themselves in order to attending the Meeting; and

(1.2.) Collect the documents from the registration and ballots for every agenda which requires votes.

(2.) In case of the shareholders appointing the Proxy to attend the Meeting

(2.1.) Contact the documents verification point and present the valid documents to identify themselves in order to attending the Meeting; and

(2.2.) Contact the registration point and present the documents according to the (2.1) which were verified by the staffs.

(2.3.) Collect the documents from the registration and ballots for every agenda which requires votes. (Except for the case of proxy in which the voting has been clearly specified in the proxy form)

Voting and Vote Counting Result

(1.) Voting:

- One share is entilted to one vote. Shareholders shall only cast the votes equaling to the same nember of shares held
- In casting votes in each agenda, the chirman will ask if anyone disapproves in oder to save time of the shareholders and proxies as a whole.

  If the shareholders and the proxies whoe disapprove shall put a mark (✓) in the ☐ disapprove box and sign the ballots and raise their hands to diliver the ballots to the company's staff members for vote counting at the time, the shareholders and the proxies who do not raise their ballots cosidered as approval in the Meeting
  If no any shareholder raise the ballot considered as approval the Meeting, Except for the shareholders and proxies submit their disapproval the Company will record disapproval voting
- In case of proxy in which the voting has been clearly specified in the proxy form, the company will record such votes atthe time of the registration

(2.) Vote Counting Result:

- In case of proxy in which the voting has been clearly specified in the proxy form, the company will record such votes atthe time of the registration
- The chairman will announces the voting result in each agenda to the meeting after the voting process in each agenda finished by seperate the amount and percentage of the approval votes and the disapproval votes from the total votes. In case of the shareholders submit the disapproval ballots after the Chairman has announced the voting result of each Agenda to the Meeting, the Company will disregard such disapproval votes.

Attachment agenda 1: The Company's financial statement of 2015

Souvanny Home Center Public Company
(Formaly named as "Souvanny Import-Export Sole Co., Ltd")
Statement of financial position
As at 31 December 2015

	Notes	31 December 2015 LAK	31 December 2014 LAK
Assets			
Current assets			
Cash and cash equivalents	5	96,575,616,427	21,527,701,343
Trade and other receivables, net	6	28,794,539,438	13,747,564,693
Inventories, net	7	73,244,828,356	83,753,238,106
Other current assets	8	3,070,175,100	6,017,355,451
Total current assets		201,685,159,321	125,045,859,593
Non-current assets			
Property, plant and equipment, net	9	320,523,942,056	197,249,169,325
Total non-current assets		320,523,942,056	197,249,169,325
Total assets		522,209,101,377	322,295,028,918

Waddana Soukabandith
Managing director
Date: 1 April 2016

Phannola Soukabandith
Deputy manging director
Date: 1 April 2016

The accompanying notes on pages 9 to 25 are an integral part of these financial statements.

Souvanny Home Center Public Company
(Formaly named as "Souvanny Import-Export Sole Co., Ltd")
Statement of financial position
As at 31 December 2015

	Notes	31 December 2015 LAK	31 December 2014 LAK
Liabilities and shareholders' equity			
Current liabilities			
Bank overdraft		-	1,452,972,060
Trade and other accounts payable, net	11	26,105,097,350	149,531,221,384
Borrowing from director		-	6,842,201,583
Current portion of long-term borrowings from financial institutions	10	252,957,748	-
Income tax payable	12	4,171,949,502	305,644,174
Other current liabilities	13	25,729,291,057	27,081,147,861
Total current liabilities		56,259,295,657	185,213,187,062
Non Current liabilities			
Long-term borrowings from financial institutions	10	885,352,182	-
Total non current liabilities		885,352,182	-
Total liabilities		57,144,647,839	185,213,187,062
Shareholders' equity			
Share capital			
Authorised share capital			
Ordinary shares 165 million shares at par value of LAK 2,000 (2014 : no par value and number of shares)	14	330,000,000,000	500,000,000
Issued and paid-up share capital			
Ordinary shares 165 million shares at par value of LAK 2,000 (2014 : no par value and number of shares)	14	330,000,000,000	500,000,000
Premium on share capital	14	24,735,724,722	-
Retained earnings			
Appropriated - legal reserve	15	2,092,819,578	250,000,000
Appropriated - Other reserve	15	1,842,819,578	
Unappropriated		151,300,105,001	136,557,548,375
Translation adjustments		(44,907,015,341)	(225,706,519)
Total shareholders' equity		465,064,453,538	137,081,841,856
Total liabilities and shareholders' equity		522,209,101,377	322,295,028,918

Waddana Soukabandith
Managing director
Date: 1 April 2016

Phannola Soukabandith
Deputy manging director
Date: 1 April 2016

The accompanying notes on pages 9 to 25 are an integral part of these financial statements.

Souvanny Home Center Public Company
(Formaly named as "Souvanny Import-Export Sole Co., Ltd")
Statement of income
For the year ended 31 December 2015

	Notes	31 December 2015 LAK	31 December 2014 LAK
Revenue from sales		326,134,856,381	310,713,235,755
Revenue from services		1,221,179,639	567,623,008
Cost of sales	16	(290,408,093,019)	(270,563,881,569)
Cost of services	16	(522,807,722)	(236,412,634)
Gross profit		36,425,135,279	40,480,564,560
Other income		1,718,074,429	1,971,484,921
Selling expenses	16	(2,239,538,291)	(1,435,168,147)
Administrative expenses	16	(22,591,140,043)	(22,321,378,570)
Foreign exchange (loss)/gain, net		9,761,999,040	2,830,557,270
Profit before income tax expense		23,074,530,414	21,526,060,034
Income tax expense		(4,646,334,632)	(192,208,516)
Net profit for the year		18,428,195,782	21,333,851,518
Earnings per share			
Basic earnings per share (2014 : no par value and number of shares)	17	365	-

Waddana Soukabandith
Managing director
Date: 1 April 2016

Phannola Soukabandith
Deputy manging director
Date: 1 April 2016

The accompanying notes on pages 9 to 25 are an integral part of these financial statements.

Souvanny Home Center Public Company
(Formaly named as "Souvanny Import-Export Sole Co., Ltd")
Statement of changes in shareholder's equity
For the year ended 31 December 2015

	Note	Issued and paid-up ordinary shares	Premium on share capital	Legal reserve	Other reserve	Unappropriated retained earnings	Translation adjustments	Total
		LAK	LAK	LAK	LAK	LAK	LAK	LAK
Beginning balance 1 January 2014		500,000,000	-	250,000,000	-	115,223,696,857	(227,877,223)	115,745,819,634
Net profit for the year		-	-	-	-	21,333,851,518	-	21,333,851,518
Translation adjustments		-	-	-	-	-	2,170,704	2,170,704
Ending balance 31 December 2014		500,000,000	-	250,000,000	-	136,557,548,375	(225,706,519)	137,081,841,856
Opening balance 1 January 2015		500,000,000	-	250,000,000	-	136,557,548,375	(225,706,519)	137,081,841,856
Proceeds from shares issued	14	329,500,000,000	-	-	-	-	-	329,500,000,000
Premium on share capital	14	-	24,735,724,722	-	-	-	-	24,735,724,722
Legal reserve	15	-	-	1,842,819,578	-	(1,842,819,578)	-	-
Other reserve	15	-	-	-	1,842,819,578	(1,842,819,578)	-	-
Net profit for the year		-	-	-	-	18,428,195,782	-	18,428,195,782
Translation adjustments		-	-	-	-	-	(44,681,308,822)	(44,681,308,822)
Ending balance 31 December 2015		330,000,000,000	24,735,724,722	2,092,819,578	1,842,819,578	151,300,105,001	(44,907,015,341)	465,064,453,538

Phannola Soukabandith
Deputy manging director
Date: 1 April 2016

Waddana Soukabandith
Managing director
Date: 1 April 2016

SOUVANNY HOME CENTER PUBLIC COMPANY

The accompanying notes on pages 9 to 25 are an integral part of these financial statements.

Souvanny Home Center Public Company
(Formaly named as "Souvanny Import-Export Sole Co., Ltd")
Statement of cash flows
For the year ended 31 December 2015

	Notes	31 December 2015 LAK
Cash flow from operating activities:		
Net profit before income tax for the year		23,074,530,414
Adjustments to reconcile net profit to net cash		
Depreciation		8,929,079,957
Foreign exchange (gain)/ loss		11,944,104,747
Inventories provision		4,335,714,095
Allowance for doubtful accounts		1,373,226,457
Operating profit before working capital changes		49,656,655,670
Changes in working capital:		
- Trade and other receivables		(17,547,287,884)
- Inventories		(693,768,427)
- Other current assets		2,453,850,707
- Trade and other accounts payable		67,165,505,379
- Other current liabilities		(15,064,831,229)
Cash generated from operations		85,970,124,216
Income tax paid		(754,971,231)
Net cash generate from operating activities		85,215,152,985
Cash flows from investing activities :		
Purchase of fixed assets		(326,221,207,662)
Net cash used in investing activities		(326,221,207,662)

Waddana Soukabandith
Managing director
Date: 1 April 2016

Phannola Soukabandith
Deputy manging director
Date: 1 April 2016

The accompanying notes on pages 9 to 25 are an integral part of these financial statements.

Souvanny Home Center Public Company
(Formaly named as "Souvanny Import-Export Sole Co., Ltd")
Statement of cash flows (continued)
For the year ended 31 December 2015

	Notes	31 December 2015 LAK
Cash flows from financing activities :		
Proceeds from a borrowing from bank		1,261,870,470
Repayment on a borrowing from bank		(1,457,411,469)
Repayment on short-term borrowing from director		(6,842,201,583)
Proceeds from issue of share capital		321,781,806,805
Net cash from financing activities		314,744,064,223
Net increase/(decrease) in cash and cash equivalents		73,738,009,546
Cash and cash equivalent at the beginning of the year		21,527,701,343
Effect of exchange rate changes on cash and cash equivalent		1,309,905,537
Cash and cash equivalent at the end of the year		96,575,616,427

Note : There is no comparative figures of 2014 in the statement of cash flow for the year ended 31 December 2015 due to it is not required to be presented in the financial statements and is not required to be audited.

Waddana Soukabandith
Managing director
Date: 1 April 2016

Phannola Soukabandith
Deputy manging director
Date: 1 April 2016

The accompanying notes on pages 9 to 25 are an integral part of these financial statements.

Attachment agenda 2: The Company's business plan of 2016

➢ Sales Plan of 2016

In 2016, the Company has a plan to increase sales in the current branches for 15% and the new branch for 20% by increasing the product categories such as, house and garden category, electricity and water supply category. Moreover, the Company will also increase the number of product brands such as, the tile from 134 brands to 170 brands, sanitary ware and others.

Furthermore, the Company focuses on the customer's satisfaction by reaching it at 95%, the customers' satisfaction came from a high quality services such as salesperson, product delivery, high quality products, and the advertisement.

➢ Marketing Plan of 2016

In 2016, the Company has plan to increase the brand recognition of the Company in Vientiane to 90% and other provinces to 70%, and the Company will also increase the Company's product recognition in Vientiane to 70% and other provinces to 50% by increasing distribution channels through market instruments, for example, the advertisement in other provinces and other methods.

➢ Human Resource Plan 2016

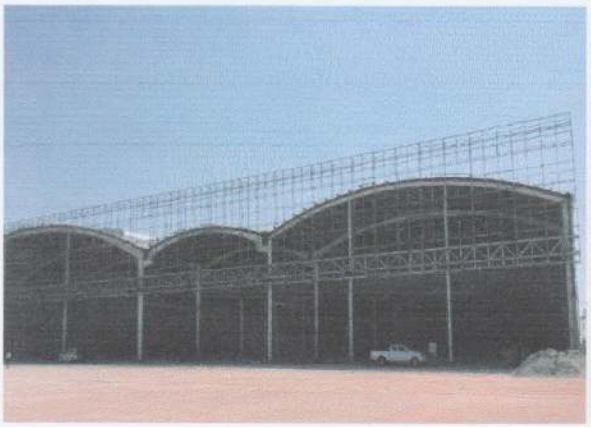
After the Company became public company, the Company's system has been changed a lot. In 2016, the Company will increase the quality of the sales system, and the number of branches, and the Company will also focus on the personnel by arranging training courses or seminars, especially the salesperson in order to understanding the products of the Company which will be trained by the instructors from the suppliers.

➢ Investment Plan of 2016

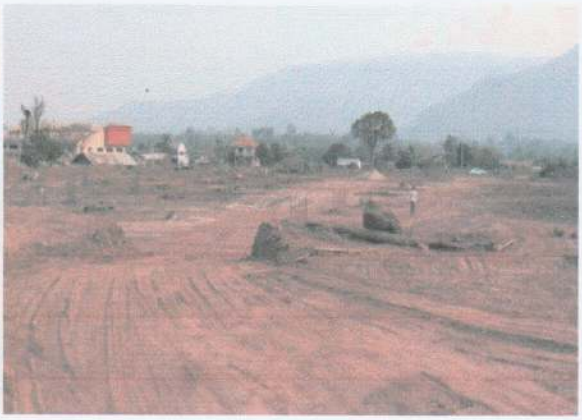
The Company plans to increase more branches to serve the potential customers in remote areas. After the Company has listed in LSX, the Company plans to increase 5 more branches which the Company has already prepared the land plots at the size of 2-5 hectars with 5,000-8,000 sq.m of showroom space and 10,000-15,000 sq.m of warehouses.

No	Detail and location	Size (sq.m)	Period of Investment
1	Sokyai Village, Xaythany District, Vientiane Capital, Lao PDR (450-year Road)	Showroom: not less than 8,000 sq.m, Warehouse space: 15,000 sq.m	At the end of 2015 to 2017
2	Gang Village, Pakse District, Champasak Province, Lao PDR	Showroom: not less than 8,000 sq.m, Warehouse space: 15,000 sq.m	At the end of 2015 to 2017
3	Namngieb Village, Pakxan District, Bolikhamsai Province, Lao PDR	Showroom: not less than 5,000 sq.m, Warehouse space: 10,000 sq.m	At the end of 2015 to 2017

4	Phonephim Village, Thakhek District, Khammuan Province	-	At the first period of 2016
5	Gang and Phoumoung Village, Pakse District, Champasak Province	-	At the first period of 2016




Pictures of Xokyai's Branch

Pictures of Pakse's Branch



Pictures of Paksan's Branch

- **Strategy Plan of 2016**

The Company's strategy in 2016 will be focus on the changing of the technology in sales system by using ERP program in order to develop the managerial system to connect with the operation in each branch. Recently, the Company has got an international certificate from United Kingdom Accreditation Service (UKAS) which is ISO 9001:2008 Quality Management System, and the Company targeting to get ISO 2015 by applying ISO system to the Company policy.

Attachment agenda 7: New director's biography

Number 1

Name-Surname	Mr. Nampol Malichai
Age	44 Years
Nationality	Thai
Highest Education	Bachelor of Finance, Bangkok University, Thailand Master of Business Administration, Khonkaen University, Thailand
Work Experiences	Managing Director SCG Landscape Company Limited (Thai)
Positions	Director of Souvanny Home Center Public Company Vice President of Administration of Siam Global House Public Company (Thailand)
Appointment Date	March 11th, 2016

Number 2

Name-Surname	Mr. Witoon Suriyawanakul
Age	58 Years
Nationality	Thai
Highest Education	Master of Business Administration, Khonkaen University, Thailand
Positions	Director of Souvanny Home Center Public Company Director and Chief Executive Officer of Siam Global House Public Company (Thailand)
Appointment Date	March 11th, 2016

Number 3

Name-Surname	Mrs. Paphatsone Soukbandith
Age	39 Years
Nationality	Lao
Highest Education	Bachelor of Construction Engineering, National University of Lao
Positions	Director of Souvanny Home Center Public Company Management Assistant of Souvanny Home Center Public Company
Appointment Date	March 11th, 2016

Map of meeting venue

Lao Securities Exchange(LSX) Building , 4th floor Phonthan Neua Village, T4 Road, Saysettha District,
Vientiane Capital City. Lao P.D.R
P.O Box: 3373

Tel : + 856 - 21 - 454361-4
Fax : + 856 - 21 - 454360



Map of meeting venue

Lao Securities Exchange(LSX) Building , 4th floor Phonthan Neua Village, T4 Road, Saysettha District,
Vientiane Capital City. Lao P.D.R
P.O Box: 3373

Tel : + 856 - 21 - 454361-4
Fax : + 856 - 21 - 454360

